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BULLETIN SERVICE

OF THE

MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

UNIVERSITY OF ILLINOIS LIBRARY
JAN 4 1922

In correspondence please refer to

Bulletin No. 186

May 2, 1921

According to newspaper announcements, the B. F. Goodrich Rubber Co., General Tire & Rubber Co., and Mason Tire & Rubber Co., have made a cut in the price of tires. This is understood from reliable sources to be 20% on cord and 10% on fabric, and, with some compaines, a straight cut of 20% on everything. We understand that the U. S. Rubber Co., and the Lee Tire & Rubber Co., will make similar reductions.

According to all the information that can be secured today, Goodyear and Firestone are maintaining the old prices.

While unquestionably material and labor costs, stabilizing economic conditions, and the demands of the public have contributed to the cause for this reduction, witingly or unwitingly, a result will be to bring the dealer's selling price within reasonable relation to department store offerings and "gyp" dealers' prices, also enabling standard high grade tires to meet the competition of "gyp" dealers.

The announcement of The Goodrich, stimulated tire sales among Chicago dealers to a marked degree, Saturday.

This cut unquestionably favors legitimate dealers because department stores and "gyp" dealers are said to have bought large stocks of tires at prices from which they can get no rebate, while it is understood legitimate dealers will get rebate on stocks on hand purchased since the first of the year.

Mid-West Rubber Manufacturers' Association
McCormick Building, 332 South Michigan Avenue, Chicago
J. P. MATTHEWS, General Manager

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to
Bulletin No. 192

May 12, 1921

Mr. J. E. Grady, General Manager of Archer Tire & Rubber Company, Minneapolis, Minn., writes as follows:

Referring to your Bulletin of April 7th about some things fundamentally wrong with the tire industry and particularly regarding credits.

Please put us on record as being 100% plus, for any plan which will eliminate the credit system in the tire business. I hope that you will keep up the good work of passing along information like this and wake the whole industry up to the fact that we are in a legitimate business and not in a game; that principles that apply to legitimate business should be observed in the tire business, so that the tire business in all it's aspects can be considered legitimate, and it is not legitimate for tire dealers to refuse shipments--to refuse to pay for goods bought on specified terms because some one reduces a price and even refuses to pay for the goods which have actually been sold by the dealer, until the manufacturer meets the reduction made by some one else.

It is high time that we wake up and have the nerve to run our own business, and make the other fellows, to whom we sell goods, carry out his end of the deal, the same as we have had to carry out our own end of the deals we made a year and a half ago.

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 193

May 12,1921

WANTED POSITION

By an industrial and efficiency engineer 34 years old, graduate University of Illinois in electrical engineering with experience since that time as draftsman to construction engineer on erection of high pressure pumping station and transcontinental pipe lines, designing engineer and inventor of electrical and mechanical devices, chief engineer, designer and inventor on complicated automatic linotype machinery, designing engineer and inventor of special equipment and machinry for two of the largest rubber plants in the world, designer, layout engineer and erector of an $8,000,000 tire factory, general engineer and superintendent in the design, construction and erection of a $1,000,000 rubber plant in a foreign country, general efficiency work in methods of handling and preparation of crude plantation rubber at its source in 18 months residence in the Tropics. Highest reference and satisfactory explanations for seeking a position. Address R. C. % Mid-West Rubber Manufacturers' Association.

A former General Manager of a tire factory wishes to make a distributing arrangement with a manufacturer of high grade cord and fabric tires and tubes with facilities for handling jobbers business. May be interviewed in Chicago between May 8th & 12th. Address "A" % Mid-West Rubber Manufacturers' Association.

An executive with experience and ability in economic management of tire factory, sales and policy organization, desires to make a change and solicits an interview. Address "B" % Mid-West Rubber Manufacturers' Association.

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to
Bulletin No. 194

May 12, 1921

NEW RATINGS ON RUBBER FREIGHT IN EFFECT MAY 25

Pneumatic Tires Less Than Carloads in Wire Bound Bundles. First class rating has beeen established on pneumatic tires, less than carloads, in wire bundles to and between points in the South instead of one and one-half times first class rates.

Crude Rubber:-Shipments of crude rubber to points in the South have been rated third class in any quantity. This rating has been changed to second class less carload and fourth class in carloads.

The Executive Committee of the Rubber Association of America recommended to members that a service charge based upon a percentage of the invoice cost of the returned goods plus the return freight charges be applied to the buyer returning merchandise. Responses indicate substantially unanimous approval of the practice which is already in effect with many manufacturers.

The Southwark Foundry & Machine Company, advise of a rather interesting Press they have just shipped for curing rubber hose, which has a capacity to cure 500'0" of standard garden hose at one operation and with an arrangement of duplicate molds has an output of practically 1500'0" per hour.

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 195

May 12,1921

FOR SALE

The Electric Rubber Reclaiming Company, Barberton, Ohio offers for sale the following:

1 - 16x40" Mixing Mill complete with bed plate, motor drive, motor pinion, driving gear. etc., all except motor.

1 - 15x26" Cracker, single gear, complete without bed plate.

The Mansfield Tire & Rubber Co., Mansfield, Ohio. offers for sale 2,000 pounds of Burlap, cut in 6" strips.

The Denman-Myers Cord Tire Co., Cleveland, Ohio. offers for sale 1 six passenger, 1920 model, dual valve, Pierce Arrow automobile. This car is in excellent condition excepting paint. The owner will re-paint if given the necessary time.

Please communicate with above parties direct.

A rubber Company, offers for sale the following:

"Two (2) - Heavy Type Hydraulic Presses 44" x 44" - 4 openings - 12" rams in good working order."

Address "SUBJECT" % Mid-West Rubber Manufacturers' Association.

One of our members is in the market for the following:

1 25 gallon Power Driven Rubber Cement Mixer
1 50 " " " " " "
1 Upright Fabric Drivery, with five tinned iron cylinders 23" x 66" face; to have tension bars and 2-drum winder-equipped for motor drive with or without motor.

An Eastern firm will have for sale a considerable amount of very pure magnesium carbonate such as is used by rubber manufacturers, "at a price considerably below the market quoted on a long term contract."

Information will be furnished from this office.

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 196 May 12, 1921

Mid-West Rubber Manufacturers' Association.
Meeting May 10, 1921

Extraordinary activity marked the proceedings of the Mid-West Rubber Manufacturers' Association Meetings at Chicago, Tuesday, May 10. While the Board of Directors was in session in the Directors Room at the Chicago Athletic Association, the Co-operative Committee held a very important session in the offices of the Secretary of the Association Room 1534 McCormick Building. A definite plan of action was decided upon by the committee and definite recommendations were made to the Board of Directors for action.

Luncheon time found the usual conditions that have attended the two last meetings--more members for luncheon than plates or places provided. Not only the table had to be enlarged but the room itself had to be enlarged by opening the double doors leading into the serving room adjoining. However finally all were seated and came to order at the sound of presiding officer Wuchter's gavel. Forty eight were seated at the extended table.

Letters and telegrams from the following who tried to attend were read: A. L. Viles. General Manager, Rubber Association of America, D. M. Mason, Wm. A. Cluff and John H. Diehl of the Mason Tire & Rubber Co., Kent., P.P. Parker, Parker Tire & Rubber Co., Indianapolis, Edw. G. Gereke, of Gereke-Allen Carton Co, St Louis., Edw. S. Babcock, of India Rubber Review, Fox Wood, Ardmore Tire & Rubber Co, Oklahoma,

The following were called upon for remarks: J. S. Mouat, of Ohmlac Paint & Refining Co., Chicago, Scott Kingwell, "Tires," S. P. Woodard, Gillette Tire & Rubber Co, R. W. Lyon, Jefferson Rubber Co, Jefferson, Wis., W. F. Collins, Great Western Tire & Rubber Co., Centerville, Iowa, H. O. Smith, Racine Auto Tire Co., S. W. Sweet, Electric Motor & Repair Co., Akron, Paul Elbogen, Fred Stern & Co, Charles Christie of Hawkeye Tire & Rubber Co., Wesley Wilson, Akron Rubber Mold Machine Co., J. A. Fleischli of the Cupples Co.- St. Louis, who made an interesting talk on the subject of "Air bags" which which was warmly applauded, and Harry Herb, Harris Trust & Savings Bank, who spent six years as secretary of various trade organizations and civic associations and who congratulated and complimented the officers and members of the Mid-West Rubber Manufacturers' Association for the wonderful success as demonstrated in the large and enthusiastic attendance at meetings occurring so often.

The principal speaker of the day was Edward E. Gore, of the firm of Barrow, Wade & Guthrie, Certified Public Accountants, Chicago, and Chairman of the Federal Taxation Committee of the Chicago Association of Commerce. In his clearly analyzed presentation of this all important subject Mr. Gore deplored the existing situation at Washington where no satisfaction can be

obtained by the man who seeks the correction of unjust taxation because the applicant is unable to see any person in authority to decide upon the merits of the case but is met by clerks who make a record of the complaint. Mr. Gore said there should be a court of appeals sitting in various centers of the country where speedy corrections could be made. He said all the average business man wants is a square deal and he is entitled to it. He also argued that the time limit for making returns should be four months instead of two and one-half months. He discussed the miserable methods employed to arrive at the capital stock from the book value or earnings according to whichever appeared the most convenient. He declared that capital stock should be put on book value only. He did not enter into a discussion of a sales tax but expressed his belief that the entire tax should be on incomes, with some modifications.

In the directors meeting two applications for membership were considered--that of the Ohmlac Paint and Refining Co., and of the Great Western Tire & Rubber Co., Centerville, Iowa. Both were elected to membership.

The program of legislation asked by The American Legion in the interest of the disabled soldiers, sailors and marines of America was indorsed.

To harmonize with a practice which is already in effect with many manufacturers the following resolution was adopted: "The Board of Directors recommend to the manufacturers of this Association that a minimum charge of 5% be imposed on returned merchandise for credit or exchange. The freight in any case, either on the return of merchandise for credit or exchange, or on the shipment of new goods, to be paid by the party returning such merchandise."

Mr. Welsey Wilson declared that Mr. C. C. Christie of the Hawkeye Tire & Rubber Co., had made an important step and that he should speak about it. Thereupon Vice President Wuchter said that this was the first time in the history of the Mid-West Rubber Manufacturers' Association's deliberations an opportunity had been presented to announce the marriage of a member but that he had the pleasure of making this announcment for Mr. C. C. Christie. Mr. Christie responded briefly closing with the remark that actions speak louder than words and had cigars passed around the table.

The suggestions in bulletin #181 were considered so important by the Co-operation Committee that the Secretary was directed by the Board of Directors to reissue bulletin #181 and send to all regular members with a request for prompt comment on the suggestions.

Twenty-two manufacturers from plants located in Wisconsin, Minnesota, Iowa, Nebraska, Missouri, Illinois, Indiana, Michigan, Ohio and New York met in executive session at 3 P. M. What these 22 men had to say about conditions

in their parts of the country at this critical time, made up information that no regular member of the Mid-West Rubber Manufacturers' Association should have missed, some absentees sent reasonable excuses, others we never hear from. We assume that they too have reasonable excuses, but it does not seem that they should find it impossible to att end any meeting.

As complete a report as possible is mailed to every member, but there are many details that are never covered in reports which are highly important. The talk of Mr. J. A. Fleischli of Cupples Company on the subject of Hermetic Air bags was interesting to the most practical member present. He stated that his Company had reduced seconds to two-tenths of one per cent by using their new air bag. The danger of heavy splices expanding more at the splice has been overcome in the uniform expansion given by their bag. He said that they have succeeded in getting perfect bead compression and they have a perfect bead on the clincher type; they get an average of 40 to 45 cures and their high mark is 73 cures, and he declared that they had accomplished the three main objects of an air bag, namely, to reduce the cost per tire, to reduce seconds and to produce a perfect tire.

* * * * * *

SALESMAN WANTED

WANTED: Experienced salesman aquainted with rubber trade by large manufacturer of raw materials used by rubber industry, located Middle West. Address "C" % Mid-West Rubber Manufacturers' Association.

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 197

May 16, 1921

The estimated arrivals of 28,000 tons of plantation rubber during April, which was mentioned in bulletin #169, fell short more than 10,000 tons.

The few replies received to bulletin #174 indicate that those manufacturers of this Association are consuming from 25 to 40 per cent more rubber than during the previous month.

Two manufacturers stated in this office last Tuesday that they had doubled their output. What these few gentlemen, who have reported, are doing is sufficient to indicate that considerable more plantation rubber is being used now than has been used for several months, and if such condition really exists, it is significant that it makes no apparent impression on the quoted prices for plantation rubber and suggests that warehouse accumulations are not rapidly decreasing.

Reports from Amsterdam and London do not encourage the belief that rubber will be a very dear commodity for sometime to come. As usual very little accurate information is coming from the Singapore district.

The lack of authoritative statistics as to plantation output is as noticeable now as formerly. According to the reports, some plantations have stopped tapping entirely, but it is feared that most planters, whether big or little, are sending all the rubber to Singapore and other ports that the godowns will hold.

With an enormous arborous reservoir of latex, and a greedy disposition to market it, there is slight comfort in the hope that American production can soon take care of all that is coagulated.

It is reasonably safe to hazard the opinion that the rubber supply from American owned plantations approximates the requirements of their owner-manufacturers nearer than formerly, and that their necessary withdrawal to that extent from the open market many affect values.

Mid-West Rubber Manufacturers' Association
McCormick Building, 332 South Michigan Avenue, Chicago
J. P. MATTHEWS, General Manager

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 201

May 20, 1921

Answering your Bulletin No. 198, this company has expressed itself many many times in the past upon the questions which you enumerate.

1. We have always favored the selling of tires without any mileage guarantee, selling same strictly upon their merit.
2. We have always opposed the unnecessary expenditure of money in advertising, especially as pertaining to a great deal of the advertising that has been done in the past, which was an absolute waste of money as the advertising was not based upon facts.
3. As to wildcat promotions, we have a letter in the files which was written by the writer in December 1919 to one of the principal tire manufacturers, outlining what we considered would be an over production of tires in six weeks and our reason for writing the letter was mentioned to stop the wildcat promotions of tire factories which seemed to be running rampant at that time, advertising and showing what certain tire factory stock was worth originally and what it was worth at that time.
5. We have always opposed the rebating to dealers or distributors and have never resorted to rebates. We believe that tires should be sold with a legitimate profit, the same as any other commodity and the dealer should be his own judge and jury as to whether he is over buying, which would curtail to a great extent the necessity of rebating.
7. We are heartily in favor of an exchange information bureau.
8. We have expressed ourselves very forcibly in the past regarding the connection with the Dealers' Association and are opposed to same.
9. Regarding the joint meeting of your Committee with a similar Committee of the Rubber Association of America and other associations of allied industries, we believe this is a very good move and should be encouraged in every respect and no business today should be in such a condition that they will not co-operate and learn all they can from other allied industries.

If our expressions have been of any benefit to you, we are very glad to have had the opportunity.

Wishing you continued success, we remain,

THE PHARIS TIRE & RUBBER CO.

(Signed) C. Pharis

General Manager

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 202

May 20, 1921

Anent Bulletin No. 198, dated May 16, 1921:

1. We agree that it would be a good plan if tires could be consistently merchandised without mil-age guarantee.

2. Naturally we are averse to prodigal expenditure of money in advertising,

3. We must necessarily frown upon wildcat promotions. They are injurious to the rubber industry as a whole.

5. The question of price decline has been so thoroughly thrashed out that it almost seems useless to touch on the subject. Ordinarily we would be against allowing rebates when prices are reduced. It is a bad practice at the best.

7. Provided the financial condition of the association would permit the establishment of an exchange information bureau, it is agreed that it would be a good plan.

8. We heartily concur with the idea of correlation of the Mid-West Rubber Association with the Dealers' Association.

9 It would be a splendid plan to have a joint meeting of your Committee with a similar Committee of the Rubber Association of America and other associations of allied industries--in fact, we believe that interchanging ideas spell for the improvement of the industry as a whole.

Very truly yours,

THE BRUNSWICK-BALKE-COLLENDER CO.

(Signed) Per:- T. J. Carroll

BULLETIN SERVICE

OF THE

MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 204 May 21,1921

Presidential decrees recently have been issued in Brazil renewing the preferential customs treatment granted to certain articles of Belgian and United States origin, when imported into Brazil. The preference consists of a reduction of 20 per cent of the duty in case of rubber manufacturers coming under Tariff No. 1033. (F.T.I.S. 5-14)

Automobiles Registered in Five Most Important Towns.

The mayors of the five most important towns in Paraguay report the following number of automobiles registered on January 31, 1921: Asuncion, 384; Villarrica, 12; Concepcion, 40; Pillar, 4; and Encarnacion, none. Of the 440 cars, it is estimated that at least 95 per cent are American.

Publications Desired in American Chamber of Commerce in Egypt.

The American Chamber of Commerce of Egypt desires to receive trade papers and catalogues from the United States for display in its reading room. All such material should be addressed to the American Chamber of Commerce of Egypt, No 1 Rue Ancienne Bourse (P.O.B. 326),Alexandria, Egypt. This chamber of commerce has but recently been formed. See Commerce Reports for Feb. 23, 1921.

Foreign Money

The values of the various units at par of exchange are as follows:

Franc, Finnish mark, drachma, lev, and the lira, $0.193: crown, $0.268; yen, $0.4985;florin, $0.402; pound sterling, $4,8665; Egyptian pound, $4.943; the Argentine peso, $0.965; the Uruguay peso, $1.0342. The peseta, a silver unit, averaged $0.19; in September, 1919, and $0.14767 in September, 1920. The par value of the rupee was $0.3244 until October 1, 1920, when it was raised to $0.48665,or 10 rupees to the sovereign. The average value of the Canadian dollar was about $0.8783 in February, 1920, and $0.8417 in February, 1921.

Mid-West Rubber Manufacturers' Association
McCormick Building, 332 South Michigan Avenue, Chicago
J. P. MATTHEWS, General Manager

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION
205 May 19, 1921

In correspondence please refer to
Bulletin No.

LATEST NEWS FROM THE ANTIPODES

Mr. J. P. Matthews, Singapore, S.S. April 12, 1921.
Secretary and General Manager,
Mid-West Rubber Manufacturers' Association,

An important notification dated March 1st from Mr. D. M. Mason indicates that you have become the active leader of the above mentioned association which affords us this opportunity for congratulations.

It seems to us that liquidation of the fictitious conditions is practically completed and that the rubber industry in America is gradually being established upon more satisfactory bases than ever before.

With kindest personal regards and best wishes for your future welfare.

Yours faithfully,
THE FIRESTONE TIRE & RUBBER CO. (S.S).LTD.
(Signed) J. F. Barnet
Managing Director.

COMMERCE REPORTS. May 14, 1921

The Rubber Situation in Singapore, Straits Settlements, March, 1921

No reliable figures can be obtained as to the acreage in rubber in British Malaysia, but it has been unofficially roughly estimated that there are 1,250,000 acres planted. The world's visible supply of rubber as of February 1 was: 75,000 tons in America, 56,000 tons in the United Kingdom, 80,000 tons in the Middle East (Ceylon, Federated Malay Straits Settlements, and Netherlands East Indies), 14,000 tons on the Continent of Europe and afloat, making a total of 225,000 tons. The production of rubber in 1920 (incuding 315,000 tons of plantation) amounted to 360,000 tons, while only 200,000 tons were consumed. The selling price of No.1 quality rubber is now (March, 1921) 38 cents per pound, which gives an average of not more than 34 cents per pound for all grades. It is doubtful if any estate on the whole peninsula can, on restricted outputs now in force, produce at or below that figure. In October,1918, the rubber commission collected returns from 193 estates, and even at that time, and on a full output, only 28 estates were reproducing below this cost, and costs of production generally have increased since then. The commission made the following analysis of estates according to cost of production on a full output: 1 estate, under 25 cents per pound; 33 estates, over 25 cents and under 35 cents; 73 estates, over 35 cents and under 45 cents; 48 estates, over 45 cents and under 55 cents; 24 estates, over 55 cents and under 65 cents; 11 estates, over 65 cents and under 75 cents; and 3 estates, over 75 cents per pound. It is therefore clear that every estate in the peninsula is producing at a loss.

[illegible]

[illegible]

[illegible]

May 19, 1921

LETTERS FROM THE EXTERIORS

[illegible] 19, 1921.

[illegible]

An important [illegible] from Mr. D. W. Mason indicated you have [illegible] above mentioned associ-

It seems to us that the [illegible] conditions is practically completed and that the rubber industry in America is gradually being [illegible] upon more valid [illegible] than ever before.

[illegible]

THE FIRESTONE TIRE & RUBBER CO. (U.S.) LTD.

[illegible]

[illegible]

OWNERS DIVORCE.

May 14, 1921

[illegible]

[illegible] but it has been [illegible] strongly estimated that there are [illegible],000 acres planted. The world's [illegible] supply of rubber is of February 1 [illegible] 75,000 tons in America, 17,000 [illegible] in the United Kingdom, 80,000 tons [illegible] East Indies, 14,000 tons [illegible] Government of Europe and elsewhere, making [illegible] of 226,000 tons. The production of rubber in 1920 (including 315,000 [illegible]

[illegible] The selling price [illegible] is now (March, 1921) 35 [illegible] per pound, which gives an average of not more than 34 cents per [illegible] for all grades. It is doubtful if any [illegible] on the whole peninsula [illegible] published estimate [illegible] below that figure.

[illegible]

[illegible] even at that rate, and on a full [illegible], only 22 estates were [illegible] below this cost, and [illegible] generally have increased [illegible] then. The [illegible] analysis of estates according [illegible] of production on a full [illegible]: 1 [illegible], under 25 cents per pound; [illegible] estates, over 25 cents and [illegible] 73 estates, over 35 cents and [illegible] 45 cents; 43 [illegible] under 55 cents; 34 estates, [illegible] 55 cents and under 65 cents; [illegible], over 65 cents and under 75 [illegible] and 3 estates, over 75 [illegible]. It is therefore clear that [illegible] estate in the peninsula is [illegible] as a loss.

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to
Bulletin No. 206

May 24, 1921

COMMITTEE MEETING ON REVISION OF TIRE SPECIFICATIONS

The Bureau of Standards issues the following:

On April 8, a meeting was held at the Bureau for the purpose of discussing Government tire specifications. The Motor Transport Corps, as a very large user of automobile tires, is particularly interested in this problem, and they assisted by sending announcement of the meeting to various tire manufacturers. Representatives of the different companies were particularly requested to be present and in addition, the Government was represented as follows: War, Navy, Treasury, Agriculture, Interior, Commerce, and Post Office Department, the Panama Canal, Shipping Board Compensation Commission, and the Commissioners of the District of Columbia.

At the meeting, ways and means for revising Government tire specifications with the view to adopting better standards were discussed. Specifications for tires which the Bureau prepared were submitted to the committee for discussion and the various members suggested such changes as seemed desirable. The committee decided to send a copy of the specifications, together with these recommended changes, to the Rubber Association of America, for their consideration and possible further revision. The specifications and the resulting changes are then to be returned to the Bureau of Standards when a second meeting will be called for further consideration of the problem. When completed, these specifications for tires will be available to the various branches of the Government, to municipalities, and to private corporations who buy tires in quantity.

++++++++++++++++++++

Standard Sizes for Rims and Tires for Automobiles in China.

It is learned through Commercial Attache Arnold that there is a tendency on the part of motor car and tire dealers in China to standardize on American sizes of tires, and practically every motor-car dealer is instructing his manufacturer to equip his cars with American sizes. At present European sizes, known as "millimeter clinchers" of every size, are in use as well as all sizes of American tires, commonly known as "inch clinchers"" and "inch straight-sides," in both fabric and cord types.

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to
Bulletin No. 207

May 25, 1921

POSITION WANTED

A man with six years experience as night superintendent with a large rubber company in Pennsylvania and three years experience as general superintendent, is desirous of making a connection as factory superintendent in the tire and rubber industry.

Address all communications "W" % Mid-West Rubber Manufacturers' Association.

* * * *

REPORTS ON MIXING HAZARDS

The National Fire Protective Association will hold its annual meeting in June in San Francisco. A special report has been prepared on spreading and mixing hazards in rubber factories from the general experience and results of many fires, and recommendations will be offered. Specifications of housing and processes and sketches indicating the application of safe-guarding principles to meet local conditions are included. A report on the protection of dip tanks will also be presented.

Mid-West Rubber Manufacturers' Association
McCormick Building, 332 South Michigan Avenue, Chicago
J. P. MATTHEWS, General Manager

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to
Bulletin No. 208

May 25, 1921

WANTED

The Akron Industrial Salvage Co., Akron, Ohio

1 - Pot Heater 40-42" dia. x 5' deep.
1 - 30 H.P. Vertical Steam Boiler.
1 - Trimming Machine.
1 - Straightway Bead Press, about 8' long -- can use Goose-neck.
48" Square Presses.

FOR SALE

The Akron Industrial Salvage Co., Akron, Ohio.

Batteries of (2) and (4) - 40" Morris-Weston bottom discharge Centrifugals.
Fabricated Steel Framework for Buildings.
Truscon Steel Sash.
Factory Ribbed Glass Lights 14" x 20".
6,000 ft. - 1-1/4" Pipe
25,000 ft. - 1" Iron Pipe

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FOR SALE

Ardmore-Akron Tire & Rubber Co., general offices Oklahoma City, Oklahoma offer for sale 1585 pounds of Osprey Cord Fabri c.

Please communicate with them direct.

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to
Bulletin No. 209

St. Louis, Mo. May 20, 1921

Mid-West Rubber Manufacturers' Association

Attached hereto you will find a copy of letter which is being spread broadcast in this section of the country and believing that it is a matter of vital importance to all Tire Manufacturers, felt that this could be taken up in a bulletin form with all Manufacturers and have them be ready for discussion with co-operative committee at next meeting.

Assuring you that this is having some effect in this locality and ask for your usual prompt attention to this matter.

Your truly
SURETY TIRE & RUBBER COMPANY
(Signed) Wm. L. Burgess
President

WLB/VB.

COPY

AUTOMOBILE TIRE ADJUSTMENTS

What does the word "adjustment" mean to the public? Let us take by way of illustration a tire that has a list price of $20.00 but is seldom, if ever, sold at the list but is ordinarily and regularly sold at 50% off - for $10.00. This tire has a mileage guarantee of six thousand (6000) miles. The purchaser gets three thousand (3000) miles use and brings the tire in for adjustment. It is adjusted on the list price and the purchaser can get another tire by paying $10.00. Doesn't the tire-consuming public expect to have the tire adjusted on the selling price, namely, $10.00 and doesn't it expect to get a new tire for $5.00?

Assuming this to be the ordinary procedure, how can it be corrected so that purchasers will not be disappointed? Two ways have been suggested:-

1. Advertising should state "adjusted at the list price", If this is done, the customer is advised in advance as to how the adjustment will be made.
2. It has also been suggested that the word "adjustment" shall mean "adjusted on the selling price", unless otherwise stated.

This discussion is being sent to every tire dealer in St. Louis and with the request that the Bureau be advised if it accords with the sentiment of the trade. It is also sugggested that each dealer, in his reply, state whether he will so word his advertising copy that his consumers understand this clearly to the end that misunderstandings and consumer-dissatisfaction be eliminated.

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to
Bulletin No. 210

May 31, 1921

Table showing the number of cord and fabric pneumatic tires (all sizes) in stock during each of the last six months, and the number manufactured each month: total shipments--domestic and foreign--each month, and the number furnished for original equipment and other sales during the month of April only. From data estimated at comprising approximately 95% of the total producing capacity in the United States.

All Types & Sizes	April	March	February	January	December	November
Total Inventory	4,527,445	4,597,103	5,193,018	5,319,605	5,508,380	5,880,016
Total Production	1,651,418	1,163,314	819,892	703,430	506,111	649,742

Domestic	April	March	February	January	December	November
Total Shipments	1,785,951	1,614,615	1,073,756	965,417	1,327,153	806,023

Distribution	April (only)
Original Equipment	802,614
Other Sales	983,337

	April	March	February	January	December	November
Export Sales	27,221	32,410	23,780	26,517	39,278	31,993

Mid-West Rubber Manufacturers' Association
McCormick Building, 332 South Michigan Avenue, Chicago
J. P. MATTHEWS, General Manager

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to
Bulletin No. 211 May 31, 1921

A Chicago member writes as follows:

"From time to time we receive letters similar to the attached.

As we understand it, practically all of the members of the Mid-West Rubber Manufacturers' Association are now destroying their old adjusted tires with the express thought that they may not be used for rebuilding purposes.

Don't you think it would be a good plan for you to give the various members a letter of some sort, which will reply to inquiries of this kind -- at the same time, if these people begin to get a uniform letter in response to their communications, telling them that the rubber companies have none of these tires for sale, it should do much good."

(C O P Y)

of the letter mentioned above

Hicksville, Ohio

May 25, 1921

We are building reconstructed tires and are desirous of ascertaining whether or not it is possible for us to enter into a contract with you for the purchase of all your adjusted tires.

The better carcasses are to be stripped of old rubber and then rebuilt with new rubber using our own tread design. The rest we will use for reliners and boots.

THE BYCO TIRE & RUBBER CO.

BULLETIN SERVICE

OF THE

MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 213

June 7, 1921

FOR SALE

The Biggs Boiler Works Co. Akron, Ohio., offers for sale the following equipment:

3 - Biggs Standard 48" x 12' Horizontal Inner Tube Vulcanizers with Simplex Quick Opening Door, tracks, trucks, inner tube poles, etc.

1 - 60" x 12' Do.

1 - 72" x 14' Horizontal Vulcanizer with tracks and outside transfer buggies.

Please communicate with them direct.

A subscriber offers for sale: 190 Plain ball bearing Stitchers 3" x 1/32" @ .85¢ each, subject to prior sale.

Information furnished from this office.

WANTED

The Giant Tire & Rubber Co., Findlay, Ohio wishes to purchase a machine for buffing Semi-cured Clincher Beads.

Please communicate with them direct,

WANTED POSITION

By practical man 36 years old of many years experience as General Superintendent, Factory Manager, and General Manager. Experienced in all lines in tire factory except sales. Especially experienced in rubber and compounding. Want permanent position and will not make a change unless the position promises long engagement.

Address "CHEMIST" % Mid-West Rubber Manufacturers' Association.

Mid-West Rubber Manufacturers' Association
McCormick Building, 332 South Michigan Avenue, Chicago
J. P. MATTHEWS, General Manager

BULLETIN SERVICE

OF THE

MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 214

June 7, 1921

FINAL NOTICE

of

Luncheon at the Meeting

June 14, 1921

Chicago Athletic Association

12 South Michigan Avenue

Chicago, Ill.

Directors Meeting 10.30 A. M. (Chicago Time)

Luncheon 1 P. M. (Chicago Time)

Tickets $2.50

Executive session 3 P. M. (Chicago Time)

Many important matters will be considered. Mr Babcox has something interesting to say at the luncheon regarding the conference with Mr. Hoover, Secretary of Commerce. Regular members are especially urged to attend the June 14 meeting.

MAKE RESERVATIONS NOW.

J. P. MATTHEWS

Secretary and General Manager

BULLETIN SERVICE

OF THE

MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 215

May 31, 1921

Mid-West Rubber Manufacturers' Association,
McCormick Building,
Chicago, Ill.

Gentlemen: Attention: Mr Matthews

We want to call your attention to the fact that we have decided to have available for the use of the members of the Mid-West Rubber Manufacturers' Association, three automobiles during the Pageant of Progress Exposition which is to be held on the Municipal Pier from July 30 to August 14, 1921 in Chicago. These machines are owned by the members of the Company and they will all be available during that period inasmuch as the men will all be in Chicago and will act as guides and chauffeurs as well.

Our place of business is located within one block of the place where the Pageant of Progress will be held so that we will be ideally situated to take care of the members. All that a member will have to do to take advantage of our cars will be to drop us a note, arranging for an appointment. In this invitation we include members and their families or guests.

We trust that you will find this information of sufficient interest to warrant your sending out a bulletin to the members.

Yours very truly,

WISHNICK-TUMPEER CHEMICAL COMPANY

Robert Wishnick

President.

RW:MS.

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 216

June 10, 1921

FOR SALE

A member offers for sale the following manufacturing supplies:

Reclaimed Rubber #86	13770 lbs.
Reclaimed Rubber U.S. Special	450 lbs.
White Rubber substitutes, Oil Fiber	1050 lbs.
Rubber Makers' Sulphur	3500 lbs.
Lampblack	16000 lbs.
Calcined Magnesia	2500 lbs.
Aluminum Flakes	10400 lbs.
Iron Oxide	680 lbs.
Barytes Water Float	2070 lbs.
Autimonium	190 lbs.
Kraft Tirewrap 2"	760 rolls.
Thread Insert Tirewrap 2"	7900 rolls.
Talc	3000 lbs.

The above material is offered subject to prior sale and seller's confirmation. Bids to be made through this office.

FOR SALE

The Mason Tire & Rubber Company, Kent, Ohio offers for sale the following surplus machinery:

1 - 10 x 36 Burnham Horizontal Single Cylinder, Double Acting, STEAM PUMP.	
1 - 5 x 4 x 6	Ditto
2 - 8½ x 6 x 10	"
2 - 8 x 5 x 12	"

Complete specifications, prices and information regarding condition, will be given to anyone interested.

Please communicate with them direct.

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to
Bulletin No. 217

June 10, 1921

WANTED

The Akron Industrial Salvage Company, 67 E. Thornton St., Akron, Ohio wishes to purchase the following:

1 - Vertical digester.
1 - 50 HP motor, 3 phase, 60 cycle, 2200 volt, 900 to 1200 RPM, with base.
1 - Steel rack for holding 50" or 60" rolls of calendered stock,

FOR SALE

The above Company also has for sale the following:

4 - 490 HP Springfield boilers, Flanner water tube type, complete with stokers.
40,000 knock-down wooden boxes, 10¾ x 10-3/8 x 7¾ inside measurements.
1,832 rolls of green wrapping paper weighing 46# each, 9¾" wide.

Please communicate with them direct.

==========

LaFayette, Ind.

May 31, 1921

Mid-West Rubber Manufacturers' Association

Referring to Bulletin #189, The Brunswick Balke-Callender Company, express our views in the situation.

Yours very truly,

THE LION TIRE & RUBBER CORPORATION.

BULLETIN SERVICE

OF THE

MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 218

June 10, 1921

WANTED SECRETARY WITH INVESTMENT

A manufacturer on the Pacific Coast writes as follows:

"Will you kindly advise me if you could furnish me with a man familiar with the rubber industry who would come into our organization as secretary. An investment of not less than $10,000. would be necessary. We have a splendid organization,- a plant fully equipped with up-to-date machinery and a ready market for our product."

Address "PACIFIC" Mid-West Rubber Mfrs. Assn.

WANTED POSITION

By former president of a tire and rubber company which has temporarily ceased operating.

This gentleman has 15 years experience with going concerns and has successfully handled severe sales and market problems; has preserved letters to show that he has made a record; has had under his direction 900 salesmen throughout the United States; willing to go to any part of the world; has organized branches and produced results; states that in one instance he gave a firm in a period of seven weeks $187,335.00 business with a net profit of $38,000 immediately prior to the Armistice; for another firm he states he produced through his own personal efforts in the field $400,000. of the business in one year with a minimum profit of $80,000.; another firm gave him two years to solve a problem which he accomplished to their satisfaction in 12 weeks.

Address "G.G.M." % Mid-West Rubber Mfrs. Assn.

Man with 10 years experience in high class compounding, construction and all factory details, who has been an assistant superintendent of two very progressive rubber companies, desires a position in the rubber industry,- furnishes splendid references.

Address "A.J.D." % Mid-West Rubber Mfrs. Assn.

Mid-West Rubber Manufacturers' Association
McCormick Building, 332 South Michigan Avenue, Chicago
J. P. MATTHEWS, General Manager

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to
Bulletin No. 219

June 10, 1921

Some of our members may have received letters from W. M. Stewart, Director of the Bureau of the Census, explaining his plan for inaugurating a monthly statistical report of the rubber industry, including stocks, production and other data that would be of great value to the industry.

The writer agrees that such a collection in the aggregate would be of value, but such data is not easily obtainable because of the neglect of members to supply detailed information.

On the recent voting blanks on the question of Federal employes, this office received about one half dozen replies. Blanks were again sent to all members with an urgent request for an expression of views. The blanks were plainly arranged and the time of giving the whole matter consideration together with marking the ballot should not have consumed ordinarily ten minutes, yet this office received exactly twenty-two replies. Two of these were personally secured by the writer while on a general trip through Ohio.

Only five replies have been received to bulletin #174 regarding the stocks of rubber for March and April.

Unless a considerable majority of the members cooperate to the extent of furnishing the information requested by the Director of the Bureau of the Census, any report would hardly be a fair estimate of general condition.

It is suggested, if members cannot send representatives to the meeting June 14, that letters be furnished this office at once stating if this cooperation will be given the Director of the Census.

J. P. Matthews

General Manager

Mid-West Rubber Manufacturers' Association
McCormick Building, 332 South Michigan Avenue, Chicago
J. P. MATTHEWS, General Manager

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 223 June 17, 1921

REPORT OF JUNE 14TH MEETING

June 14, 1921 - Flag Day - was the occasion of a pause in the deliberations of the Mid-West Rubber Manufacturers' Association, to listen to a stirring short talk from Ensign Roger V. Flory of Chicago, attorney for the American Legion. Mr. Flory said, "the American Legion is taking the place of the G. A. R. in keeping alive and continuing the proper observances in patriotic matters. The G. A. R. has done a splendid work, said Mr. Flory, but in the last two years they have asked the American Legion to carry on the Memorial Day observances. The American Legion is the service man's best friend. Daily, hundreds of cases are being given attention, but to show proper appreciation for the heroic duties performed by these men they must be satisfied in every way. I appeal to the manufacturers of the country to go to the limit to keep service men employed. The American Legion believes in a practical Flag Day. Orators can stir the highest patriotic feeling by reference to the red, the white and the blue of our flag, but our returned soldiers and marines have spoken a thousand times more eloquently by their deeds, and now the people of our country can show their loyalty by seeing that no ex-service man is without employment."

At the conclusion of Ensign Flory's remarks, associate member, Mr. W. G. Brown of the Consulting Company, Cincinnati, Ohio, also special representative of the Spreckles Savage Tire Company, San Diego, California, supplemented the patriotic remarks by a splendid tribute to Col. Galbraith, who, while serving as Commander of the American Legion, a few days ago lost his life in an automobile accident in Indianapolis.

The Board of Directors' meeting was presided over by George B. Dryden, of the Dryden Rubber Co., Chicago, manufacturer of mechanical rubber goods and Treasurer of the Association. Mr. Dryden gave some very interesting information as the discussion drifted from the usual tire problems to a review of the mechanical goods industry. Mr. Dryden expressed his opinion that the bottom price might not yet be reached but nevertheless it is not a bad time to buy rubber. The Board of Directors were very much encouraged by Mr. Dryden's optimistic view of the situation. He asserted that factories now given up entirely to the manufacture of tires and tubes should give a little attention to other lines of manufactured rubber goods, as the possibilities of rubber manufacture have nowhere near reached the limit.

The Directors ordered the specifications of the Bureau of Standards referred to the Cooperative Committee.

Luncheon was presided over by Mr. Thomas Follen of the Lion Tire and Rubber Co., LaFayette, Indiana.

At the conclusion of the Flag Day tribute referred to above, the following speakers were called upon:

J. H. McGrory, Katzenbach & Bullock, Mr. Heath of the Barrett Co., C. H. Taveniere, Fred Stern & Co., C. Stitt, Daigger & Co., W. E. Wrisberg, Newsom Valve Co., who emphasized the necessity for cooperation in all lines and departments, and E. H. Bohlman, Cupples Company.

W. F. Harrah of National Standard Co., Niles, Michigan called upon Sydney J. Roy of the Hannibal Rubber Co., Hannibal, Mo., introducing him as the "Mark Twain" of the Mid-West. Mr. Roy gave a splendid impromptu talk. He insisted that tires must be made good. He said that they have been sold too cheap, but that an honest product must be turned out; the tire industry must be put on a solid foundation and fictitious adjustments must be cut out. Mr. Roy said that optimism is a good thing and much better than pessimism, but he said that manufacturers must face the situation as it is. He predicted the greatest business the world has ever known after industry has passed through the present valley of depression. He quoted Charles Schwab as saying that now is a most extraordinary time for a young man, as from now on there will be an upward climb and a great future is before the American manufacturing industry. His talk bordered on economics, and he stated the different views expressed by manufacturers, newspaper men and the college professors. The manufacturer is optimistic because he has something to sell,- the newspaper writer is optimistic but cautious because he must not convey a wrong impression, but college professors deal in the blunt truth, and they, he said, state the industrial situation exactly as it is. Following Mr. Roy's talk on "Economics" Mr. Thos. Follen discussed the question of Foreign Exchange.

D. L. Spraker of the Kokomo Rubber Co., followed Mr. Follen.

Nearly all of the speakers made special reference to Flag Day and to the duty of manufacturers in lending every assistance possible to the American Legion in its great work.

The principal speaker of the day, Mr. Edward S. Babcox, Editor of the India Rubber Review was detained at home on account of the critical illness of his son. He forwarded his address which was read by the Secretary. An extended report will not be given in this bulletin since it is published in full in the India Rubber Review. The address dealt wih the plan of Mr. Herbert Hoover, Secretary of Commerce, to inaugurate a system of Basic Federal-Collected Statistics, and among all of the greatest industries of the Nation, he called rubber first to his office. His letter explaining his plan has had general distribution among the rubber manufacturers of the country, and it was felt by all, that if Mr. Hoover's plan were put into operation it would

constitute a great stabilizing influence.

At the conclusion of the reading of Mr. Babcox's address and after some remarks, the following resolution was offered -

Resolved by the Mid-West Rubber Manufacturers' Association in regular meeting that the plan of Secretary of Commerce, Herbert Hoover for Federal-Collected, Statistics be approved and endorsed, and that Congress be urged by the Mid-West Rubber Mfrs. Assn., to pass the appropriation of $600,000. requested by Mr. Hoover, to carry on its work. Copies of Resolutions are being sent every member of Congress.

The resolutions were unanimously endorsed, A motion was also made and carried unanimously that all congressmen be sent a copy of the Mid-West Rubber Mfrs. Assn. bulletin carrying the endorsement of Herbert Hoover's plan and urging them to vote for this appropriation.

By resolution, expressions of sympathy were extended to Mr. Edward S. Babcox in the illness of his son.

Motion was made and seconded that the application of the Vaughn Machinery Co., Cuyahoga Falls, Ohio for associate membership be acted upon favorably and the Vaughn Machinery Co., was declared elected.

The Secretary was instructed to request the New York City Bank, New York to mail regularly their bulletin to all members of the Association. He was also instructed to request Department of Commerce, Washington, D. C. to mail daily Commerce Reports to all members of the Association.

Reports of absentees were read.

W. W. Wuchter,	Unable to attend.
Walter R. Denman,	In Philadelphia.
D. M. Mason,	Urgent business in Cleveland.
John T. Christie,	Shriners' Convention in Des Moines.
Wm. L. Burgess,	Absent from section of country.
H. O. Smith,	Board Meeting.

The Executive meeting at three o'clock was well attended and important matters were discussed.

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to
Bulletin No. 225

June 17, 1921

RESOLUTIONS

Be it resolved by the Mid-West Rubber Manufacturers' Association, the regular monthly meeting luncheon, Chicago Athletic Association, June 14th, 1921 that the plan of Herbert Hoover, Secretary of Commerce for Basic, Federal-Collected, Statistics is hereby endorsed, and that the Mid-West Rubber Manufacturers' Association urge upon congressmen that they vote for the appropriation of $600,000. requested by Mr. Hoover to carry on this work.

Be it resolved by the Mid-West Rubber Manufacturers' Association, at the regular monthly meeting luncheon, Chicago Athletic Association, June 14, 1921 that all members of Congress be sent a bulletin of this Association carrying a resolution endorsing the plan of Herbert Hoover, Secretary of Commerce for Federal-Collected, Statistics.

Mid-West Rubber Manufacturers' Association
McCormick Building, 332 South Michigan Avenue, Chicago
J. P. MATTHEWS, General Manager

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 226 June 17, 1921

FOR SALE

The Mason Tire & Rubber Co,. Kent, Ohio offers for sale the following:

8,000 lbs. Genasco Mineral Rubber
7.500 lbs. Light Magnesia
5,300 lbs. Black Rubber Substitute
1,500 lbs. "States Brand" Golden Antimony
400 gal. National Aniline Oil
5.000 lbs. Heavy Calcined Magnesia
200 gal. Rosin Oil

The Inland Rubber Co., La Salle & 27th St., Chicago Ill. offers for sale one (1) brand new, 500 Gal. Cement Mixer, which has never been used, This mixer was made by the East Iron & Machine Co., Lima. Ohio.

Please communicate with above parties direct.

WANTED

Used molds and cores, non-skid or ribbed design, standard or oversize equipment, all sizes up to and including 34 x 4. State lettering and full particulars, and price wanted.

Address Factory Manager, % Mid-West Rubber Mfrs. Assn.

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No.....

227 June 21st, 1921.

WANTED

THE AKRON INDUSTRIAL SALVAGE CO., AKRON, O.
1 - Jacketed heater, approximately 48" x 10', tested from 90-100 lbs. steam pressure.
¼" air hose.
Air Compressors, all sizes.
Hydraulic presses, 24" square, 30" square, or 36" square, two or three openings.
1 - 30 HP vertical boiler for 100 lbs. pressure.

FOR SALE

THE AKRON INDUSTRIAL SALVAGE CO., AKRON, O.
10 -Thropp vulcanizers 6' deep, 48" dia.
1 -#1 Royle tubing machine.
Howe Scales suitable for compound rooms, graduated in tenths of a pound. $12.50 each, f. o. b. Akron, while they last.
1 - 50 HP Foos gas engine.
Wrapped tread tire equipment.

Please communicate with them direct.

Mid-West Rubber Manufacturers' Association
McCormick Building, 332 South Michigan Avenue, Chicago
J. P. MATTHEWS, General Manager

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 228

San Diego, Cal.
June 16, 1921.

J. P. Matthews, Genl. Mgr.
Mid-West Rubber Manufacturers' Assn.,
Chicago, Ill.

Dear Sir:-

The result of our investigation divulges an unwarranted hardship is caused by application of Rule No.34 of the Consolidated Classification, as applying to shipments made by Rubber Tire Manufacturers, which has been substantiated by our actual experience when shipping mixed carloads. In order that you may readily see the workings of the hardship referred to, we will give you a concrete example. An order is received for goods, and after it is written up and passes the approval of the proper Departmental Heads it reaches the Shipping Department, who in turn arrives at the weights of the various articles in order to know size of car to order, and finds weights are as follows:

Item	Commodities	Pounds Shipping Wt.
1	Pneumatic Tires (Mixed Sizes)	19,000
2	Inner Tubes	1,000
3	Advertising Signs	500
4	Rubber Compounds	1,000
5	Rubber Cement	1,000
6	Office Supplies	200
7	Sample Tire Sections	100
		22,800

It will be noted the total weight of the order amounts to 22,800 lbs. Bear in mind that the tires are of mixed sizes, also that inside car heights of standard cars vary, which can be verified by referring to the official Railway Equipment Register. When loading mixed sizes of tires in such manner to avoid Loss and Damage claims, it has been our experience that the average loading weight is 18,000 lbs., and it is necessary for Shipper to pay for considerable deadweight, which averages from 1,000 to 2,000 lbs. In order to care for the mixed shipment of 22,800 lbs., it is necessary to order a 40 foot car. The carload rating on Automobile Tires is subject to Rule No.34 of the Consolidated Classification, and said Rule stipulates that "when the minimum carload weight provided in the Classification for the article shipped is 20,000 lbs., that for a 40 foot car charge not less than 22,400 lbs." In order to see the injustice to which the Shipper becomes a victim, refer to comparison below.

Item	Commodity	Pounds Actual Weight	Pounds Railroad Billing Weight
1	Pneumatic Tires (Mixed Sizes)	19,000	
2	Inner Tubes	1,000	22,400 (per Rule 34
3	Advertising Signs	500	500
4	Rubber Compounds	1,000	1,000
5	Rubber Cement	1,000	1,000
6	Office Supplies	200	200
7	Sample Tire Sections	100	100
		22,800	25,200

Deadweight not shipped 2,400 lbs., and charged for by Railways.

The unreasonableness and injustice of Rule No.34 applies to shipments of Tires forwarded by Rubber Tire Manufacturers in Official, Southern and Western Classification Territories, and is prima facie.

No doubt when you take up this matter for amending of Rule No.34 as applying to tire shipments, the question will be asked as to why Shipper does not load the tires in the car and then forward same, letting the Less Carload Commodities move in the regular way. The answer is that when a customer places an order with manufacturer, he wants to receive his entire order at one time. It is a fact that Carload Freight makes better time than Less Carload Freight. It displeases a customer to receive part of his order and then, after the expiration of a week or month, have the balance of his order come straggling along part short. Another fact not to be overlooked is that by permitting Shipper to load the Less Carload Freight with the Carload of tires saves Carriers time, trouble and expense of handling the Less Carload Freight loaded, which would have to be done if it moved in the regular way, and in this connection there is less liability of Loss and Damage to the Less Carload Freight when moved with the Carload of tires.

A statement may be made that if Rule No.34 is amended to alleviate the injustice to which Tire Shippers are subject, that it would be necessary to do the same for all other commodities moving in Carload Lots. The answer to this statement would be that the Minimum Carload Weights on other Commodities was not increased, but that Minimum Carload Weights on Tires have been increased. We believe you will agree with us that it is not a matter of how little weight can be loaded in a car by Tire Manufacturers, but how much weight they can get in the car.

In bringing up this matter, it is not our desire to break down the intent and purpose of Rule No.34 of the Consolidated Classification, but it is our desire that permission be granted Tire Manufacturers permitting them to load Less Carload Freight with Carloads of Tires without being heavily penalized for so doing.

We recommend application be made that a Rule be printed in connection with Item No.17, Page 426, of the Current Consolidated Classification, Pneumatic Tires, Loose, or in Packages, C.L., Subject to Rule No.34, "except when Shipper loads Less Carload Freight with Carload Pneumatic Tires and Tubes, a car of greater length may be ordered to care for additional weight, but must not exceed for 600 lbs., of Less Carload Freight a car 37' - 6" in length; for 1,200 lbs., of Less Carload Freight a car 38' - 6" in length; for 1,800 lbs., of Less Carload Freight a car 39' - 6" in length; for 2,400 lbs., of Less Carload Freight a car 40' - 6" in length; for 3,400 lbs., of Less Carload Freight a car 41' - 6" in length; for 6,400 lbs., of Less Carload Freight a car 46' - 6" in length; for 12,400 lbs., of Less Carload Freight a car 50' - 6" in length. Freight charges must be assessed on the established minimum carload weight, viz., 30,000 lbs., or on actual weight if greater than minimum weight established. Charges must be assessed on the Less Carload Commodities loaded in the car at their respective Less Carload ratings."

It will be noted the recommendation is worked out on a Pound Basis; however, there is nothing to prevent a Percentage Basis. It is immaterial whether it is on a Pound Basis or Percentage Basis, as all that is desired is the elimination of the existing evil; also that the recommendation is somewhat elaborate, which was done purposely in order to avoid any misinterpretation, and it can be boiled down. In view of the fact that the matter is one of mutual interest, Carriers as well as Shippers, also that Tire Manufacturers received an awful jolt in increased freight rates, notwithstanding the bottom has dropped out of tire prices, we have grave doubts of any Carrier, Classification Committee or Commission, objecting to offering relief.

Very truly yours,
THE SPRECKLES "SAVAGE" TIRE CO.
(SGD) W.C. VOTSENBURG
GENERAL MANAGER

WCK:EC

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 229

June 22nd, 1921.

As instructed by unanimous vote at the June 14th luncheon, a list of the membership was forwarded to the National City Bank of New York, New York requesting that their Monthly Bank Letter be mailed regularly to each member. A letter received from the National City Bank of New York states that Monthly Bank Letters are mailed only upon personal application. It is possible, however that some of our members are now receiving the Monthly Bank Letter, so it is thought best to suggest that each member desiring to receive the Monthly Bank Letter make application to the National City Bank of New York as per the following letter.

New York, June 18,1921.

Mid-West Rubber Mfrs.Assn.,
Chicago, Ill.

Gentlemen:-

It is a pleasure to learn from your letter of June 15 of the interest which the Mid-West Rubber Manufacturers' Association exhibits in regard to our Monthly Bank Letter. It has not been our custom to enter on our mailing list any names unless the request comes to us directly over the signature of the person or firm to whom the publication is to be addressed. We suggest, therefore, that we supply you with say 175 copies of the Letter for July, which will be ready for distribution about the sixth or seventh of the month. If you care to mail these direct to the members of your Association, with some sort of memorandum informing them that they could receive the Letter regularly if they would make the request direct to The National City Bank of New York, we think this would be a much more satisfactory way of handling the proposition, and the plan certainly has the merit of eliminating the names of those who have not sufficient interest in the Letter to request it over their own signature. Will you be good enough to let us hear from you further in this matter?

It will, of course, be a pleasure for us to be of service to you in any way possible.

Very truly yours,
(Signed) H. G. Bechtel
Assistant Cashier.

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 230

June 27, 1921.

To all Members:

We are enclosing herewith a ballot which deals with a very important matter of the Repeals of Taxes, Substitute Taxes and forms of Sales Tax prepared by the Chamber of Commerce and furnished to this office to send to each of our members upon which they will record their ballot. These questions have all been discussed in the news columns and editorial columns of newspapers and magazines in one form or another.

If prompt attention is given to these matters which have been prepared so carefully by the Chamber of Commerce, many of the vexatious problems will disappear because this individual consideration given by thousands of business men throughout the United States will bring a clearer understanding and readiness to work in harmony along certain lines and principles of applied economics.

BE SURE TO SIGN THE BALLOT.

MID-WEST RUBBER MFGRS. ASSN.

Mid-West Rubber Manufacturers' Association
McCormick Building, 332 South Michigan Avenue, Chicago
J. P. MATTHEWS, General Manager

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 231 July 1st, 1921.

WANTED

The Lancaster Tire and Rubber Company, Columbus, Ohio wishes to purchase the following:

SINGLE MILL-MILL LINE

1 Mill Heavy Duty, 24 hr. load, 2" difference in diameter. Gears and end of rolls to be alike.
2 Bed Plates
2 Chairs
2 Bearings
12' 0" 7-7/8 Shafting, 160 lbs. per ft.
Herringbone Reduction Gear.

TWO MILL-MILL LINE

2 Mills Heavy Duty, 24 hr. load, 2" difference in diameter. Gears and end of rolls to be alike.
4 Bed Plates
4 Chairs
4 Bearings
1 Shaft Coupling 100#
24' 0" 7-7/8 Shafting, 160 lbs. per ft.
Herringbone Reduction Gear.

****

WANTED

The Electric Motor and Repair Co., High and Iron Sts., Akron, Ohio wishes to purchase the following:

Synchronous motor generator set, 100 KW, 250 volt, D.C. direct connected to self-starting synchronous motor either 440 or 2200 volt.

FOR SALE

The above company also has for sale the following Electrical Machinery:

1----D.C. variable speed, Reliance, tube machine motor, suitable for 6" Tuber. Motor is 200 volt, 500/1500 RPM
1----45/90 HP- Reliance Electric Co. make, calender motor, 115/230 volt, speed variation 237/850 RPM. complete with Cutler Hammer automatic Control.
1----250 HP- mill line motor- Lincoln Electric Co. make, 440 volt, 600 RPM, slip ring type complete with drum type controller.

Please communicate with the above parties direct.

Mid-West Rubber Manufacturers' Association
McCormick Building, 332 South Michigan Avenue, Chicago
J. P. MATTHEWS, General Manager

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 233

July 1st, 1921.

PRELIMINARY NOTICE OF

JULY MEETING

To Members:

The next regular monthly meeting of the

MID-WEST RUBBER MANUFACTURERS'

ASSOCIATION

will be held at

The Chicago Athletic Association

12 South Michigan Avenue

Chicago, Ill.

on Tuesday, July 12th, 1921.

Luncheon 1 P.M. (Chicago Time)

Tickets $2.50

At the June meeting more plates and food was provided than necessary. At former meetings too few plates have been provided, therefore it is especially urged that members MAKE RESERVATIONS AHEAD.

Mid-West Rubber Manufacturers' Association
McCormick Building, 332 South Michigan Avenue, Chicago
J. P. MATTHEWS, General Manager

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 234

July 2nd, 1921.

WANTED

THE AKRON INDUSTRIAL SALVAGE CO., AKRON, OHIO

1 - 16 x 40 mixing mill, without motor.
2 - 24 x 24 double deck hydraulic presses.
1 - Tire buffing and cleaning machine.
1 - 40 x 40 two opening press.

FOR SALE

THE AKRON INDUSTRIAL SALVAGE CO., AKRON, OHIO

Howe Scales suitable for compound rooms, some graduated in tenths of a pound and some in metric system, $12.50 each, f. o. b. Akron, while they last.
490 HP Springfield boilers, Flanner water tube type, with Murphy stokers.
1 - 22 x 48 Birmingham calender.
27,000 feet of 1" Iron Pipe.
An interesting stock of D. C. motors.

Please communicate with them direct.

Mid-West Rubber Manufacturers' Association
McCormick Building, 332 South Michigan Avenue, Chicago
J. P. MATTHEWS, General Manager

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 235 July 2nd, 1921.

LATE NOTES

According to the record prepared daily by The Trade News Service the arrivals of rubber for June will not greatly exceed that of May. Chicago factories generally in all lines of rubber manufacture are reporting a good volume of business and considerable purchases of rubber have been made in the past ten days. A new Chicago manufacturer of tires reports splendid sales on cash with order basis although it is stated that large stocks are being sent into Chicago on a credit basis of 90 days time with a guarantee that either the tires or the cash will be forthcoming at the expiration of 90 days. The cost plus basis is reported to be in operation in a few instances under new formations of capital and interests.

COMPLAINT OF UNFAIR COMPETITION

Upon application for the issuance of a complaint the Federal Trade Commission has cited the Diamond Holfast Rubber Company, Atlanta, Ga. in complaint of unfair competition in the manufacture and sale of automobile accessories and repair materials in interstate commerce. Averment is made in this case that the Diamond Holfast Rubber Company has marketed its products in such a way as to pass them off as the products of the Diamond Rubber Company, a subsidiary of the Goodrich Company. Further allegations are made that the respondent has marketed its products in containers with labels which feature the word "Diamond" and so closely resemble the labels of its competitor, the Diamond Rubber Company in typographical arrangement, color scheme and general appearance as to cause confusion in trade. Thirty days are allowed for the filing of an answer after which time the case comes for trial on its merits August 9, 1921.

COMPLAINT AGAINST TIRE CO. DISMISSED

The Federal Trade Commission dismissed its complaint of unfair competition against Super Tread Tire Company, South Bend, Ind., for failure of proof. The complaint alleged that the respondent circulated advertisements imputing that its rebuilt tires were new.

* * * * *

The Goodyear Tire and Rubber Company has added another 1,500 men and will work three shifts a day.

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 237 July 6th, 1921.

At the June luncheon more plates and victuals were provided than necessary. At former luncheons too few plates and victuals have been provided. Therefore,

MAKE RESERVATIONS NOW
FOR
LUNCHEON
Tuesday, July 12, 1921
at
Chicago Athletic Association
#12 South Michigan Ave.,
Chicago, Ill.

Luncheon 1:00 P.M. (Chicago Time)

Tickets $2.50

WANTED

One No. 2 Royal Tubing Machine in first class operating shape.

Inquirer's name furnished on application to this office.

BULLETIN SERVICE

OF THE

MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No.....

241 July 18th 1921

Mr. W.W. Wuchter,
c/o Nebraska Tire & Rubber Co.,
Omaha, Neb.

Dear Mr. Wuchter;*

I have been unable to attend any of the recent meetings of the Mid West Rubber Association at Chicago. However, I have been receiving reports on this meeting through our Chicago Representative, Mr. A. C. Eide. Mr. Eide advises that at the last meeting there was some discussion about the advisability of holding an occasional meeting in some other city. Why not St. Louis?

Personally, I am a member of the Missouri Athletic Ass ociation of St. Louis Missouri, which is one of the most elaborate athletic Associations west of New York City and I would be more than pleased to take care of any details that you would care to have me take care of and in addition to that, I would be more than pleased to secure "Guest Cards" for the rubber manufacturers, and I can assure you that we St. Louisians will do our best to make your stay with us a pleasant one.

It seems to me, while we are only raw material men, that a change of camping grounds is a very good idea not only from a business standpoint but from a pleasure standpoint. We have things in St. Louis that are nationally known and believe the whole trip would be a pleasant change for the members.

If you can do anything for booking this meeting for St. Louis, I want to assure you not only our company's support but the writer will do whatever errands are necessary to make this meeting a successful one.

Would appreciate hearing from you at your convenience.

Yours very truly

AMERICAN ZINC LEAD & SMELTING COMPANY

F. W. Knoke

BULLETIN SERVICE

OF THE

MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 242

July 15, 1921

Mid West Rubber Manufacturers' Association
332 South Michigan Avenue,
Chicago, Ill.

Dear Mr. Matthews:

With reference to having meetings at different points. Personally, I am against such an action. Our headquarters are in Chicago and it being a central point most everyone can get there. It is very nice to have a congenial meeting at St. Louis or some other point but what have we to offer for the extra expense that it would incur on representatives traveling the greater distance and would they make the trip?

Personally, I do not believe that I would care to travel to Des Moines or Omaha or any other point as like all other representatives, my time would be limited and I feel that most of the other concerns feel the same way.

Naturally, some of the Companies would be benefitted by visiting different plants, getting new methods and new ideas and while the writer would appreciate such information, nevertheless I do not believe that I would be interested in the changing of meeting places.

Trusting you will accept this letter in the spirit in which it is written. I am,

Yours truly

SURETY TIRE & RUBBER COMPANY

Per Wm. L. Burgess,
President

St. LOUIS, MO.

BULLETIN SERVICE

OF THE

MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 243

Preliminary Notice
of
August Meeting

To Members:

The next regular monthly meeting of the

MID WEST RUBBER MANUFACTURERS'

ASSOCIATION

Will be held at

The Chicago Athletic Association

12 South Michigan Avenue

Chicago, Ill.

on Tuesday August 9th, 1921,

Luncheon 1 P. M. (Chicago Time)

Tickets $2. 50

Mid-West Rubber Manufacturers' Association
McCormick Building, 332 South Michigan Avenue, Chicago
J. P. MATTHEWS, General Manager

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 244

July 23, 1921

Production Figures for May
All Sizes and Types

Total Inventory	Total Production	Total Shipments Original Equipment	Total Shipments Other Sales
4,451,668	2,100,917	753,427	1,332,455

According to these figures all but 15,035 units of May production was absorbed, and it is believed that the stock on hand was lessened considerably because dealers generally report very good business in June.

June figures are not yet available for distribution.

* * *

Efforts are being made by the Altenburg brothers, of the Altenburg Tire Company, Davenport, Iowa, to finance a tire factory at Monticello, Iowa. J. T. Lanigan and J. J. Hayes of Monticello are respectively president and secretary of the company.

* * *

Because so few indicated an intention to attend the Twentieth Annual Summer Outing of the Rubber Association of America, scheduled for July 21, at Absecon, N. J., the outing was cancelled.

* * *

Thirteen plantations in the Harrison and Crossfield group, Sumatra, have decided to restrict production to 50 per cent of normal as from July 1, 1921.

* * *

One of the wonderful old men of Singapore is Mr. D. Maw. He has been out there something like forty years. He has been a famous big game hunter in his day and even now goes out occasionally. He has probably shot more tigers than any other man now living.

* * *

Mid-West Rubber Manufacturers' Association
McCormick Building, 332 South Michigan Avenue, Chicago
J. P. MATTHEWS, General Manager

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 245

Chicago, U.S.A. July 25, 1921.

Mid-West Rubber Manufacturers Ass'n.,
332 S. Michigan Ave.,
Chicago, Ill.

Gentlemen:—

Referring to our recent discussions on the subject of the Association holding its meetings in different cities throughout the territory, the object of the Mid-West Rubber Manufacturers Association is the promotion of the industry here in the Middle West. The headquarters of the Association are here in Chicago and, personally, the writer does not believe it would be a good idea to attempt to hold our meetings in different cities.

If Chicago is not a satisfactory central point, we should select some other city which would be more centrally located. It is just as convenient for the majority of our members to come to Chicago as it would be for them to go anywhere else, and it is not advisable to attempt to operate in any way than one central point.

Yours very truly,

INLAND RUBBER COMPANY

E. B. McKay

Vice President and General Manager.

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BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No.....

246

July 28 1921

WANTED

THE AKRON INDUSTRIAL SAVAGE CO. AKRON, OHIO.

6 - 24" x 24" double deck hydraulic presses.

1 - 48" x 48" press

1 - 42" or 60" mill unit complete

1 - 70 HP horizontal fire tube boiler for 100# in Ohio.

FOR SALE

THE AKRON INDUSTRIAL SALVAGE CO. AKRON, OHIO.

1 - 22 x 60 Farrel calender

1- 24 x 66 Wellman-Seaver-Morgan calendar, complete with motor.

1 - 24 x 80 Farrel calendar

A quantity of leaded wire, varnished cambric insulated, stranded copper.

Please communicate with above company direct.

Mid-West Rubber Manufacturers' Association
McCormick Building, 332 South Michigan Avenue, Chicago
J. P. MATTHEWS, General Manager

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 247 August 1, 1921

RESULTS OF BALLOT
Referendum Number Thirty-five
GOVERNMENT EMPLOYEES

Propositions	in favor	opposed
1. The committee recommends the present system under which personnel for the federal civil service is secured and managed should be recast.	1714	25
2. The Committee recommends adequate and uniform pay under essentially like conditions should be established as a fundamental principle for the federal civil service through reclassification and regrading.	1673½	43½
3. The Committee recommends reclassification should be by statute based on investigations already made and further investigation by the Civil Service Commission.	1581	110
4. The Committee recommends the reclassification should be installed by the Civil Service Commission and the Budget Bureau and current correction made by Congress aided by these agencies.	1628	71
5. The Committee recommends promotion should be given statutory recognition as the preferred method for filling vacancies, with lines of promotion clearly defined and promotions made upon the basis of proved merit under civil service regulations.	1662	44
6. The Committee recommends all administrative officers not responsible for determining policies should be included under civil service rules.	1568	130
7. The Committee recommends transfers between departments should be regulated by executive orders consistent with the civil service law.	1699	13
8. The Committee recommends efficiency records should be developed by the Civil Service Commission.	1659	50
9. The Committee recommends removal of an employee should be possible upon a written statement of reasons to the employee with opportunity for written reply but without right of appeal above the head of the department	1498½	172½

Mid-West Rubber Manufacturers' Association
McCormick Building, 332 South Michigan Avenue, Chicago
J. P. MATTHEWS, General Manager

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to
Bulletin No. 248 August 1, 1921

CHAMBER OF COMMERCE of U.S.A.
Ballots cast in Referendum Number 36
Regarding Forms of Taxation.

	Opposed	In Favor
1. The Chamber is already committed to repeal of excess profit tax on corporations. Do you favor repeal also of War Excise Taxes levied in relation to particular businesses?	554½	1232½
2. Do you favor repeal of War Excise Taxes upon Transportation and Communication in additionto repeal of the Excess Profits Tax?	290½	1443½
SUBSTITUTE TAXES		
A. If you favor repeal of excess-profits tax on corporations alone, do you favor replacing this revenue of $450,000,000		
By Use of increased income tax on corporations?		59
Or Use of a Sales Tax?		142
B. If you have voted in favor of repeal of War Excise Taxes levied in relation to Particular Businesses, do you favor replacing the revenues of $850,000,000 by		
Use of a sales tax in addition to increased income tax on corporations?		54
Or, Use of a sales tax to bring in the whole anount?		997½
C. If you have voted in favor of repeal of War Excise Taxes on Transportation and communication, do you favor replacing the revenue of $800,000,000 by		
Use of sales tax in addition to increased income tax on corporations?		105
Or, Use of sales tax to bring in the whole amount?		1119½
D. If you have voted in favor of repeal of War Excise Taxes levied in relation to Particular Businesses and also in favor of repeal of War Excise Taxes on Transportation and Communication, do you favor replacing the revenues of $1,200,000,000 by		
Use of a sales tax in addition to increased income tax on corporations ?		68
Or, Use of a sales tax to bring in the whole amount?		1129½
FORMS OF SALES TAXES		
A. Use of a tax on retail sales of merchandise only		395½
Use of a sales tax on Turnovers to bring in the whole amount		1142½
B. On goods, wares and merchandise?		366½
On all turnovers?		824½

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BULLETIN SERVICE

OF THE

MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 249

Final notice of Meeting

Tuesday August 9, 1921.

Chicago Athletic Association

12 South Michigan Avenue,

Chicago, Ill.

Directors Meeting 10.30 A.M.

Luncheon 1 P. M. (Sharp)
(Chicago Time)

Tickets $2.50

In order to accommodate Rubber Manufacturers who may desire to have most of the afternoon for private business matters the Board of Directors' meeting and the usual 3 o'clock Executive Meeting May be combined in one meeting at 10.30 A.M. Hence all regular members are requested to report at the Chicago Athletic Association at 10.30 A.M. sharp.

Suggestion.

Those expecting to remain overnight in Chicago should make hotel reservations immediately owing to the large number of visitors to the Pageant of Progress.

Make the Mid West Office your Business Headquarters!
Room 1534 McCormick Building.

Mid-West Rubber Manufacturers' Association
McCormick Building, 332 South Michigan Avenue, Chicago
J. P. MATTHEWS, General Manager

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BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

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MAR 20 1922

In correspondence please refer to

Bulletin No 863

Chicago, Ill. September 15,1921.

THE BIG MEETING
OF THE MID WEST RUBBER MANUFACTURERS' ASSOCIATION
HELD AT THE MISSOURI ATHLETIC ASSOCIATION, ST.LOUIS,MO.,
September 13, 1921,

was largely due to the efforts of the following St. Louis committee on arrangements and entertainment:

F. W. Knoke, Chairman	American Zinc Lead & Smelting Co.
G. W. Sneed	Southern Acid & Sulphur Co.,
J. S. Budd	Bibb Mfg. Co.
W. L. Burgess	Surety Tire & Rubber Co.
E. H. Bohlmann	Cupples Co.
W. E. Wrisberg	Newson Valve Co.
Edw. G. Gereke	Gereke-Allen Carton Co.

The Secretary of the Association met with this Committee on Monday preceding the meeting and found that every arrangement had been taken care of to the last detail. Badges had been provided for all members and for Committeemen. The time of the arrival of every member had been noted and a delegation met every train in the morning. By 9 o'clock the lobby of the elegantly appointed Missouri Athletic Association was filled with men wearing the beautiful badges of the Mid West Rubber Manufacturers' Association. Refreshments were served, old friends met, acquaintances were made and renewed, and several were introduced for the first time to the sociability attending the regular monthly meetings of the Association. Genuine Southern Hospitality, up-to-the-minute efficiency and the American capacity for doing things were combined in the successful work of the committee.

Sixteen representatives of regular members were seated around the table in the Board room for a combined Directors' and Executive meeting, as called, at 10.30 A.M. Various matters were discussed.

One matter considered was a letter read by R. W. Jackson, representing the Brunswick-Balke-Collender Company, relating to the tentative recommendations of the Sub-Committee of the Tire Division of the Rubber Association of America providing for a mileage guarantee up to 1000 miles on pneumatic tires with no adjustment beyond 1000 miles. After much discussion an informal poll asked by Chairman Wuchter showed that all manufacturers represented, except one, favored the plan although the general proposition of a guarantee was characterized as pernicious and no more necessary than a guarantee on any other manufactured article farther than the ordinary guarantee of material and workmanship.

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 262

Chicago, Ill., September 15, 1921.

The sentiment of the various speakers appeared to be that any plan approaching the final elimination of the mileage guarantee deserved support or, as one member observed, "a half a loaf is better than none". Several members expressed their intention to attend the meeting of the sub-committee of the R.A.A at the Yale Club, September 22.

The American Barytes Corportation of Eldon, Mo., was elected to Associate membership.

The application of the McWade Tire & Rubber Company, Garrettsville, Ohio, was received too late to be considered at this meeting but it will receive attention at the October meeting.

The election of a vice president to fill the vacancy caused by the succession of Mr. Wuchter to the presidency was declared in order but because Committee Chairman Knoke was sending urgent messages to the Board room that luncheon was waiting, this, and other matters were held over for consideration at the October meeting.

An impressive sight greeted the members and guests as they entered a spacious private dining room on the balcony floor. The table arrangement, to accommodate the fifty nine members and guests in attendance, was after the banquet style with four or five members at each table. The committee had thoughtfully arranged the seating so that a regular member was seated at every table. At the speaker's table were President Wuchter, Secretary Matthews, Committee Chairman Knoke, Committeeman Wrisberg and The Hon. Cleveland A. Newton, Representative from the 10th Congressional District of Missouri, the principal speaker.

The neat menu card at each plate, on which was printed "To our visitors: We are glad you came. We are sorry you go. Come again. St. Louis Committee." was preserved as a souvenir of this memorable luncheon.

Congressman Newton's subject was "Taxation". He pointed out how difficult it is to reduce taxes with every branch of science, knowledge and industry knocking at the doors of congress for appropriations "It may be the proper functions of government," he said, "to provide money for progress in various lines, but this money can only be raised by taxation and the business man should consider carefully before he signs a petition to congress asking for an appropriation." At the conclusion of the address on motion of S. J. Roy of the Hannibal Tire & Rubber Co., by a rising vote the assembly expressed its appreciation and thanks to Mr. Newton.

Mr. W. E. Wilson of the Akron Rubber Mold & Machine Co. asked for a rising vote of thanks for this "Banner Meeting" to the St. Louis Committee. Chairman Knoke in acknowledgement responded briefly.

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 262

Chicago, Ill., September 15, 1921.

Mr. Paul Parker, of the Parker Tire & Rubber Co., suggested that since this St. Louis committee in charge was composed mostly of Associate members a similar membership committee might do equally good work and he moved that a membership committee composed of Associate members be appointed. The motion carried.

Other speakers were J. F. Budd, of the Bibb Mfg. Co.; A.W. Reid, of the Cabarrus Cotton Mills; John T. Williams of the Collinsville Zinc Co.; C. T. Fogle, of the American Barytes Corporation; John T. Christie, of the Hawkeye Tire & Rubber Co.; G. W. Sneed, of the Southern Acid & Sulphur Co.; Thos. Follen of the Lion Tire & Rubber Co., and Edw. G. Gereke, of the Gereke-Allen Carton Co., who proposed that in coming meetings Associate Members hold a separate meeting under an organization to be perfected in touch with the secretary of the Association. W. E. Wrisberg, of the Newson Valve Company, supported this proposition. President Wuchter expressed his approval of the plan and the next move is now up to the Associate members.

President Wuchter appointed Mr. E. T. Meyer, of F. R. Henderson & Co., Chicago, chairman of a committee on arrangements and entertainment, for the next meeting which will be held in Chicago, October 11.

The St. Louis Committee had reserved boxes to seat sixty members at the ballgame but on account of a heavy rain which set in about 1 o'clock the game was postponed. Many members availed themselves of the automobile trips around the city arranged by the committee, others visted some of the industrial plants, and all were entertained until the departure of the last train at night, leaving with the highest praise for their genial St. Louis Hosts.

Speaking of his appointment as chairman of the entertainment committee for the Chicago meeting Mr. E. T. Meyer said: "The St Louis meeting was a wonderful success. It can not be improved upon. Our object at the Chicago meeting will be to strengthen the bond of interest between regular and associate members , in conjunction with others, through a working out of the ideas suggested by Mr. Gereke."

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BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 264

Chicago, Ill. September 15, 1921.

The McWade Tire & Rubber Company of Garrettsville, Ohio, is a recently established company that appreciates the advantages of membership in the Mid West Rubber Manufacturers' Association and has made application for regular membership. This company makes a cushion tread tube which, according to their statements, automatically seals itself after puncture, eliminating 90% of the road trouble caused by ordinary punctures. Accompanying the application Mr. H. B. Bixler, Factory Superintendent, writes: "There is some data we would like to obtain and that is a comparison of tensile strength. If there is any manufacturer who would like to obtain information as to how his product stands in the tensil with other manufacturers and will send sample of their tube to us we will be very glad to report on the tests and supply them with copies of same. As we are only interested in the inner tubes, we would not care to extend this privilege beyond this one product. However, we might want to go into tires and fabrics as well."

* * *

The Postmaster at Eagle Pass, Texas, warns senders that packages of merchandise for Mexico should be accompanied by customs declaration.

* * *

Parcel Post packages to the value of $100 will be insured by the Canadian government beginning October 1.

* * *

The following changes in import duties are noted in a cablegram from Consul Harris, at Mexico City: Rubber tires for passenger automobiles 1 centavo per kilo; rubber tires for freight automobiles, 50 centavos per kilo; both effective November 1.

* * *

"The notable increase in the demand in original equipment for 32 x 4 Cord tires indicates to me a tendency among automobile manufacturers to standardize on this size the same as has been done in the case of the 30 x 3½ Fabric", said a member recently.

* * *

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BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 263

Chicago, Ill. September 15, 1921.

WANTED

150 - 2¼ x 1/8" wall x 9 ft. long tube poles

25 - 2¼ x 1/8" wall x 9ft. 6 inches long tube poles

Send replies to above to Purchasing Department
Kokomo Rubber Co., Kokomo, Ind.

* * *

WANTED

One 48 x 48" kettle in good condition. Price must be reasonable.
Address answers c/o this office.

* * *

WANTED

THE AKRON INDUSTRIAL SALVAGE COMPANY, 67 East Thornton St, Akron, Ohio

3 - 60" x 12' Horizontal Vulcanizers, with track and cars.
1 - 36 x 36" Hydraulic Press, multiple opening.
1 Experimental Mill

Same Company will sell

1 - 24 x 80 Farrel calender, complete with reduction gear and motor.
1 - # 12 Devine Vacuum Dryer.
Cores and side rings for wrapped tread tires
1" Byers Pipe
2 Farrel Belt Presses
1 Tube Cutting Lathe
1 90" Birmingham Bias Cutter
67 Barrels Sulphuret of Antimony.

* * *

Mid-West Rubber Manufacturers' Association
McCormick Building, 332 South Michigan Avenue, Chicago
J. P. MATTHEWS, General Manager

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UNIVERSITY OF ILLINOIS

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

IMPORTANT

In correspondence please refer to
Bulletin No.

New Address: 607 South Wabash Avenue
Chicago, Ill.

365

Chicago, Ill., October 3, 1921.

Regular Meeting
of
THE MID WEST RUBBER MANUFACTURERS' ASSOCIATION

At
MORRISON HOTEL
No. 79 West Madison St.
Chicago, Ill.

Tuesday October 11, 1921.

Combined Directors' and Executive Meeting at 10.30 A.M.
(Chicago Time)

Special Meeting of ASSOCIATE MEMBERS ONLY at 10.30 A.M.
(Chicago Time)
This meeting is called by Temporary Chairman E. T. Meyer, of F. R. Henderson & Co., to perfect organization along the lines proposed by Mr. Edw. G. Gereke, of the Gereke-Allen Carton Co., at the last meeting.

LUNCHEON 1 P. M. Sharp (Chicago Time)

Tickets $2.00

Principal Speaker - - John Fletcher
Vice President Fort Dearborn National Bank
Chicago.

Chairman Entertainment Committee E. T. Meyer.

N.B. Mr. Meyer says he is directing his efforts toward an attendance of 100 and for this reason we say:-

MAKE YOUR RESERVATIONS NOW.
5 Tickets $10.00

Mid-West Rubber Manufacturers' Association
~~McCormick Building, 332 South Michigan Avenue, Chicago~~
J. P. MATTHEWS, General Manager
New Address: 607 South Wabash Avenue, Chicago, Ill.

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BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

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1922

In correspondence please refer to

Bulletin No. 266

New Address: 607 South Wabash Avenue
Chicago, Ill.

Chicago, Ill. October 3, 1921.

FOR SALE

The Inland Rubber Co., La Salle & 27th Sts, Chicago, Ill. offers the following material for sale.

1 Peerless Machine Company rubber cutter
1 Adamson Tubing Machine, 3" worm
2 48 x 12 Adamson Vulcanizer Kettles
1 60" Schofield Patent Bias Shears
1 Angier Wrapping Machine
1 500 Gal. East Iron & Machine Co. 500 Gal. Cement Mixer

The Spreckles "Savage" Tire Company, San Diego, Calif., offers for sale the following:-

8000 lbs. - Palm Oil - packed in casks of approximately 1500 pounds each. Make offer.

Change of Address

The street address of The Mid West Rubber Manufacturers' Association is now

No. 607 South Wabash Avenue
Chicago, Ill.

678.05
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BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

UNIVERSITY OF ILLINOIS LIBRARY
MAR 20 1922

In correspondence please refer to

Bulletin No. ~~369~~

New Address: 607 South Wabash Avenue
Chicago, Ill.

Chicago, Ill., October 12, 1921.

Production Figures for August

Fabric & Cord Tires

Total Inventory	Total Production	Distribution	
3,934,583	3,043,187	Original Equip.	746,464
		Other Sales	2,147,978
		Export	48,561
Total Inventory of Fabric Tires only			2,613,365
Total Production " " " "			2,318,785
Total Sales			2,155,242

Record of 30x3½ Fabric Tires only

Production	Distribution	
1,441,368	Original Equipment	424,220
Inventory	Other Sales	789,611
1,363,305	Export	18,850
	Total	1,232,681

Record of 30x3½ Cord Tires only

Production	Distribution	
77,357	Original Equipment	2,583
Inventory	Other Sales	75,382
	Export	2,098
120,904	Total	80,063

Tubes

Inventories	3,649,319
Production	4,430,152
Sales	3,840,752

WANTED -- A good high speed buffer. Address "Buffer" this office.
WANTED -- 50 Tons Uncured Breaker Friction. Akron Ind. Salvage Co.
FOR SALE -- Thropp Vulcanizer, Thropp Tire Building Machine, W-S-M calender, Farrell Calender, Fabricated Steel work, by Akron Industrial Salvage Co, Akron, Ohio.

Mid-West Rubber Manufacturers' Association
~~McCormick Building, 332 South Michigan Avenue, Chicago~~
J. P. MATTHEWS, General Manager
New Address: 607 South Wabash Avenue, Chicago, Ill.

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BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 267

New Address: 607 South Wabash Avenue
Chicago, Ill.

Chicago, Ill. October 3, 1921.

Bead Testing

Mr. W. F. Harrah, of the National Standard Co., Niles, Michigan, advised that they maintain an engineering department fully equipped for testing the beads used in straight side tires. They furnish complete confidential reports as to the stretch, set and bursting point of any automobile or truck tire bead without charge and no obligation is incurred on the part of the tire manufacturer in taking advantage of their service, he says. It does not make any difference whether the manufacturer uses their bead or some other make. They are very glad to render this service to the trade.

Mr. Harrah says that they have made a great many tests for manufacturers and that they will be glad to correspond with anyone interested in this service and upon inquiry they will be glad to advise just what they will have to have sent them for making proper tests.

* * *

According to the Mount Vernon, Ohio, Daily "Banner" of Friday September 23, The Hydro-United Tire Co., of Philadelphia, sent representatives to Mount Vernon for the purpose of looking at the plant of the Knox Tire & Rubber Co., with the idea of making a proposition to purchase it.

* * *

ATTENTION

The attention of members and correspondents is called to the change of address of the offic of The Mid West Rubber Manufacturers' Association.

The office is now at 607 South Wabash Avenue, First floor.

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BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

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MAR 20 1922

In correspondence please refer to
Bulletin No. 268 Chicago, Ill. October 18, 1921.

New Address: 607 South Wabash Avenue
Chicago, Ill.

The following editorial, prepared by the Express Committee of the American Railway Association and the American Railway Express, has been forwarded to this office by Associate Member The Tire Rate Book.

November Selected as "Perfect Package Month" by the Nation's Carriers.

All trades and industries have been asked to cooperate in the "Perfect Package Movement" to be inaugurated by the railroads, steamship lines and express companies in the United States and Canada, in November, which has been designated as "Perfect Package Month".

The purpose of the movement is to stimulate further public interest in good packing of shipments and to enable the carriers to improve the transportation service of the country. During November, an examination of all shipments sent by freight or express, will be conducted, to obtain information as to the best methods of shipping carried on by the various trades and industries.

In every city and town, the railroad and express people will form campaign committees, to cooperate with local shippers' associations, in carrying out the plans announced for "Perfect Package Month". "Exception Reports" will be made out for all faulty shipments discovered and these reports will be sent to the shippers' association for tabulation, to ascertain how high a percentage for "Perfect Packages", the shippers of that city have attained.

Comparisons of the records made by the various cities during November will be announced at the conclusion of the drive. The entire working forces of the railroad and express carriers, comprising some 2,000,000 men, will aid in the movement. The railroads, through the American Railway Association, composed of practically all of the railroads in the country, are pushing the campaign, as a means of raising the standard of the service, while the express agents are also getting ready to interest shippers in the undertaking.

* * *

Columbia University, New York City, announces a new correspondence business course for foreign departments of banks and business houses. Endorsed by National Foreign Trade Council, banks and business men. Course given by Charles E. Artman, A.M., formerly of Guaranty Trust Co. of New York and a student of Foreign Finance at the Sorbonne, Paris. Address Home Study Department, Columbia University, 301 University Hall, New York City.

* * *

Mid-West Rubber Manufacturers' Association
~~McCormick Building, 332 South Michigan Avenue, Chicago~~
J. P. MATTHEWS, General Manager
New Address: 607 South Wabash Avenue, Chicago, Ill.

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BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

UNIVERSITY OF ILLINOIS LIBRARY
MAR 20 1922

In correspondence please refer to
Bulletin No. 270

New Address: 607 South ~~Wabash Avenue~~
Chicago, Ill.

October 12, 1921.

Regular Monthly Meeting October 11, 1921,
Morrison Hotel, Chicago.

Every meeting of the Association features itself in some particular and the meeting of October 11th stands out as "the best small meeting that has been held" --there being only 28 in attendance -- because of the extraordinary amount of information given out. Also it was the first meeting at the Morrison Hotel and all expressed their approval of the service, accommodations and luncheon. John Fletcher of the Fort Dearborn National Bank was unable to leave New York in time to reach Chicago for the meeting but his assistants at the bank supplied Mr. Frank B. White, of Agricultural Advertisers' Service, 76 W. Monroe St., Chicago, a well known speaker.

Mr. White's message was optimistic. He said that farmers had passed through crises before and that they had safely passed the recent crisis. Regardless of prices or conditions they are working. They are making the most out of the conditions and they are setting an example which the laborer and the capitalist may follow with success. All three branches of industry are inseparably bound together and all must work in harmony. The speaker's talk throughout was constructive as he presented an interestingly worded analysis that left its impression--as was evidenced in succeeding remarks--on the fine body of young men present who before luncheon had been relating their experiences in the Meuse-Argonne sector as aviators and trench men but who are now pursuing the same indomitable determination as representatives of the most important industries in the world. A rising vote of thanks was given Mr. White.

Mr. B. F. Kinder of Binney & Smith, gave an interesting account of the manufacture of Carbon Gas Black tracing the progress and development from the time it was first manufactured in Indiana to the present enormous scale of production in Louisiana and other states.

Mr. Arthur E. Swanson of Swanson Ogilvie & Co., Industrial Engineers, 1435 First National Bank Building, Chicago, who was formerly on the executive Board of the Firestone Tire & Rubber Co., said that some branches of the automobile industry were having the largest business they ever have had. Clothing and other lines are also in great demand. Household furnishings are still very high, but generally prices are stabilizing.

Charles E. Wood, Crude Rubber, New York and Akron stated that in his recent trip through the middle west he found conditions gradually improving, mentioning insulated wire factories running night and day, 220 houses being built in Dayton, Ohio, and considerable building in many other cities. Speaking of crude rubber he said that Brazil has suffered very much on account of low prices in the East Indies.

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to
Bulletin No. 270

New Address: 607 South Wabash Avenue
Chicago, Ill.

October 13, 1921.

Mr. Wood declared that Natural Rubber from Brazil is the best produced and that the government of Brazil is concerned as to how it can compete with plantation rubber and get back the revenues this natural resource formerly yielded. The Brazilian Rubber Refining Co. has built a washing plant at Para and is now ready to ship up river fine in crepe form. The crude rubber will be washed there where labor is only twenty-five cents a day. There will also be a saving in duty. To the question "What assurance will the manufacturer have that he will get the best grade of rubber?" Mr. Wood replied that the Brazilian government is watching the industry very closely to reap the benefit of increased revenue which guarantees quality. A shipment of 300 tons is now enroute. The washed rubber will be free from dirt, nails or splinters and can be put right on the mills. It is shipped in boxes of good hard quality. The price of this form of up river fine will be 29 cents ex-store New York. The same interests are putting up an additional factory to manufacture rubber goods and particularly tennis shoes. Fabric will be supplied from the cotton mills at Rio de Janeiro. Mr. Wood believes that the tire business is going to be bigger than ever but that the manufacturers will come to the "No mileage guarantee basis."

Mr. R. G. Conant of Brighton Mills is of the opinion that there are no surplus stocks of cotton goods and therefore that the volume of business for next year will be great. Because reports indicate that the cotton crop both in Egypt and the United States is less than 50 per cent of last year he feels that the price of cotton will be well maintained and that the price of the finished product will rise accordingly.

Mr. M. W. Rozar of the Bibb Mfg. Co., and Mr. F. L. Barnwell of the Jenckes Spinning Co., talked along similar lines.

Mr. L. E. Beitler of the Barrett Co., gave an interesting account of the enormous undertaking of his company in research work in synthetic rubber. Dyestuffs trade is increasing and splendid results are expected for next year.

Mr. Preston E. Roberts, Publishers' Representative of daily newspapers in twelve of the largest cities, said that he was recommended to come to the meeting by Mr. Roberts of the Perfection Tire & Rubber Co., of Ft. Madison, Iowa. He notes vast improvements in general business conditions.

President W. W. Wuchter, of the Nebraska Tire & Rubber Co., urged members to interest their various Chambers of Commerce in questions affecting production, consumption and employment. He believes the same good results will follow that now obtain in Omaha. He said that the people of Omaha are using Omaha made tires principally. He deplored the high prices of foodstuffs in Omaha while the farmer is getting only 17 cents a bushel for corn.

BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to
Bulletin No. 270

New Address: 607 South Wabash Avenue
Chicago, Ill.

October 12, 1921.

October Meeting -- Page 3

At the newly formed Associate Members meeting Edw. G. Gereke of St. Louis was elected Permanent Chairman and A. C. Eide of the American Zinc Co., Assistant Chairman. The following resolutions were adopted:

"We the Associate members of the Mid West Rubber Manufacturers Association, desiring to make the Association a complete success, and also desiring to increase the attendance at the regular monthly meetings, have expressed the following intentions at a special meeting held October 11th:

That Associate members are to refrain from approaching the manufacturers at these meetings and soliciting business.

We do this in the belief that regular members appreciating our desire to help and not hinder will in turn reciprocate the courtesy by remembering their needs and voluntarily call on the Associate members for any interviews that may be in order.

We further suggest that the Manufacturers help us to make these meetings better attended and more pleasant by not failing to show their resentment, should any of our members fail to observe this voluntary rule.

It is further the interest of the Associate Members to bring such news of material markets, so as to make these meetings a source of reliable information.

Trusting that we will get the cooperation of every Regular and Associate member, we remain,

Associate Members."

At Luncheon Mr. F. W. Knoke of the American Zinc Lead & Smelting Co., St. Louis, spoke on the resolutions and was followed by Thos. Follen of The Lion Tire & Rubber Co., La Fayette, Ind., J. B. Gabeline, Standard 4 Tire Co., Keokuk, Iowa, and others.

A vote of thanks was extended Brunswick-Balke-Collender Co., for providing office room for the Association at a very greatly reduced rental.

At the Board Meeting The McWade Tire & Rubber Co., of Garrettsville, Ohio, was elected to membership. A telegram from Paul Parker that he could not attend on account of local meetings was read.

The next meeting will be held on the regular day as provided in the by-laws -- the second Tuesday of the month -- which falls on November 8.

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BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to

Bulletin No. 272

New Address: 607 South Wabash Avenue
Chicago, Ill.

October 26, 1921

Mr. J. P. Matthews, Secy,-Genl. Mgr.,
Mid-West Rubber Manufacturers Ass'n.,
607 South Wabash Ave.
Chicago, Ill.

My Dear Mr. Matthews:-

Below we pen copy of Resolution adopted by the Board of Directors of the Cleveland Association at their regular meeting this morning, which we are sure will be of interest to you.

WHEREAS the various Rubber Manufacturers through their Representatives, rendered such great assistance to the Cleveland Association in the entertaining of the Delegates and Visitors to the National Tire Dealer's Convention assembled in Cleveland, Oct. 18, 19, and 20th, be it

RESOLVED That the Board of Directors speaking for the membership of the Cleveland Association tender to these Manufacturers and their Representatives their sincere thanks and appreciation for their hearty co-operation and unselfish efforts during the Convention.

Sincerely yours,

John W. Matheny, Sec'y.

Mid-West Rubber Manufacturers Association,
607 So. Wabash Ave.,
Chicago, Ill.

Gentlemen:

Kindly discontinue publishing our recent offer of Palm Oil, as same was sold to day.

For your information will say that this oil was sold through the medium of your bulletin service.

Very truly yours,
"THE SPRECKELS "SAVAGE" TIRE COMPANY.
D. Powell
Purchasing Agent.

HEW.DIP.

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BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to
Bulletin No. 273

New Address: 607 South Wabash Avenue
Chicago, Ill.

October 29, 1921.

FOR SALE

The Akron Industrial Salvage Company 936-80 Hazel St. Akron, Ohio. offers for sale the following:

1 - Fabricated steel work for one-story building 150' X 400'
1 - Building Derrick, 2500# capacity.
1 - Revolvator, 1000# Capacity.
Large stock of D. C. motors.
2 - Morris-Weston centrifugals.

WANTED

The above company wishes to purchase the following:

1 - Tire Heater Press, 48" dia. X 12' stroke.
2 - 48" or 60" dia. Horizontal Vulcanizers 10' long, with quick opening door.
1 - 64" Spadone bias cutter.

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WANTED

The Burdick Tire & Rubber Co., Noblesville, Ind. Chicago office, Otis Building, Phone Main 2809. Mr. Steinbrenner

This company wishes to purchase,

(One, Two, or Three)- 48" Vulcanizers 10 or 12 ft with 20" or 22" Ram. Please communicate with above parties direct.

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BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

In correspondence please refer to
Bulletin No. 274

New Address: 607 South Wabash Avenue
Chicago, Ill.

October 29, 1921.

Regular Meeting

Of

THE MID-WEST RUBBER MANUFACTURERS' ASSOCIATION

AT

MORRISON HOTEL
No. 79 West Madison St.,
Chicago, Ill.

Tuesday November 8, 1921.

Combined Directors' and Executive Meeting at 10.30 A.M.
(Standard Time)

Special Meeting of Associate Members only at 10.30 A.M.
(Standard Time)

LUNCHEON 1 P.M. Sharp (Standard Time)

Tickets $2.00

Principal Speaker Mr. H. C. Gardner,
President Great Lakes St. Lawerence Tide Water Association.
Please make reservations now.

Our new location in the first month has proved an attraction to members and others. Among the regular members calling are Mr. E. O. Bleke, President Bleker Tire & Rubber Co, St Paul, accompanied by Mr. B. H. Rheinstrom, Vice President and General Manager, Mr. D. Spraker and Mr. Avery of the Kokomo Rubber Co., Mr. W. W. Wuchter, of the Nebraska Tire & Rubber Co., Mr. Thomas Follen, of the Lion Tire & Rubber Co., LaFaystte, Ind., Mr. Sam J. Turnes of the Brunswick-Balke-Collender Co. Several Associate Members have inspected the new location, while an unusual number of non-members have called for one purpose or another. The most of them say: "I saw the familiar name on the door as I was passing so just thought I would drop in." Let the good work go on. Make the Association your headquarters while in the city.

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MID-WEST RUBBER MANUFACTURERS ASSOCIATION

1922

In correspondence please refer to

BULLETIN NO. 277

November 10, 1921.

REPORT OF NOVEMBER 8TH MEETING

The regular monthly meeting and luncheon of the Mid-West Rubber Manufacturers' Association was held at the Hotel Morrison 79 West Madison Street, Chicago, Ill.

In spite of the bad weather, also the fact that it was election day in the State of Ohio, there was a large attendance, there being twelve Regular and a number of Associate members present.

The Board of Directors and the executive meetings were combined in one, and called to order at 11 A. M. by the President W. W. Wuchter. Among other important matters brought up for discussion was to recommend to all tire manufacturers the elimination of all mileage guarantees. A motion by Mr. Roy of the Hanniabl Rubber Co., was made, and approved, that resolution and "Standard Claim Form" adopted by the Tire Division of the Rubber Association of America be sent out to all regular members.

The meeting ajourned at 1 P.M. and luncheon was served, following the luncheon the principle speaker Mr. H. C. Gardner President of the Great Lakes St. Lawrence Tide Water Association gave an interesting talk on the deepening on the St. Lawrence River, and many other important matters regarding the improvement of the river for navigation purposes.

Following Mr. Gardner each member present were called on to give his views on business in general, and all seemed to feel that business was rapidly approaching its normal condition, and that better times would be realized in the rubber industry in the near future.

Mr. Brown of The Consulting Co., said that the monthly meetings held by The Mid-West Association was of much benefit, and that it gave the smaller manufacturers the opportunity to get together and talk over their troubles.

The next meeting of this Association will be held on the second Tuesday in December.

MID-WEST RUBBER MANUFACTURERS' ASSOCIATION
607 So. Wabash Avenue, Chicago, Ill.
C. S. Sutherland, Secretary.

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BULLETIN SERVICE
OF THE

MID-WEST RUBBER MANUFACTURERS ASSOCIATION

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In correspondence please refer to

BULLETIN NO. 280

November 26, 1921.

NO FURTHUR DECLINE IN TIRE PRICES

Mr. Thomas Whitehead President of The National Tire Dealers Association predicts no further decline in tire prices this winter, and has sent cut circular letter to members of that organization urging them to buy tires in large quantites, as by Spring higher prices for tires will be realized.

Mr. Whitehead states that with the price of Raw Material advancing it would be impossible for manufacturers to produce tires at a much lower price than they are at the present time.

Guarantees on price decline are given by manufacturers on invoices dating not later than May 15th., 1922.

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PREDICTS EVENTUAL DISAPPEARANCE OF COMBED FABRICS IN TIRES.

The prediction has been made in the trade that, within five years, The use of combed fabrics in the making of automobile tires would be reduced to the point where it would be of comparative insignificance. The tendancy is to get down to the cheaper tires .

There is considerable difference between the carded yarn fabrics, in the way of price. Of course, the carded peeler has not the strength of the combed fabrics, but it answers the purposes required today. Prices is getting to be a prime consideration, and it will not be long before tire companies will deviate from the present plan of guaranteeing long mileage.

.....

TEST OF RUBBER GOODS

The Bureau of Standards issues the following:

Many letters are received by the Buereau concerning the testing of rubber goods of all sorts, and in order to fill what is believed to be a real want, a fourth edition of Circular No. 38 on this subject has been issued. Its price is 20 cents, and it may be obtained from the Superintendent of Documents, Government Printing Office, Washington.

MID-WEST RUBBER MANUFACTURERS' ASSOCIATION
607 So. Wabash Avenue, Chicago, Ill.
C. S. Sutherland, Secretary.

M.L.
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MID-WEST RUBBER MANUFACTURERS ASSOCIATION

In correspondence please refer to

BULLETIN NO. 282

December 5, 1921.

NOTICE OF DECEMBER MEETING

To Members:

The next regular monthly meeting and luncheon of the Mid-West Rubber Manufacturers' Association will be held on Tuesday, December 13th. 1921 at the Hotel Morrison 79 West Madison Street Chicago, Ill.

The Board of Directors, and Executive Meetings will be combined into one, and called to order at 10:30 A. M. at this meeting their will be many important matters of interest to manufacturers up for discussion, and if possible would like to have you attend, so as to get your views on the different subjects that may be of interest to you.

The Associate Membership Committee of which Mr. Gereke of the Gereke-Allen Carton Co., is Chairman, will also hold their regular meeting at 10:30 A. M. following these meetings a good lunch will be served at 1:00 P. M.

At luncheon the principle Speaker Mr. G. W. Brown of the Consulting Company Cincinnati, Ohio will interest you with a talk on the Rubber Situation Past, Present, and Future. Mr Brown has had many years of experience in the Rubber Industry, and will no doubt deliver some very valueable information regarding the furture of the Rubber Industry that will be of interest to all members.

Tickets for the luncheon will be the usual price $2.00, and will be mailed to you upon receipt of your check or order, or can be obtained at the hotel from the Secretary on that day.

Arrangements will be made at this meeting for the annual dinner which will be held the last week in January 1922 during the automobile show in Chicago. Therefore their will be no regular meeting called next month as the annual dinner and regular monthly meeting will be held on the same day.

MAKE YOUR RESERVATIONS NOW.

MID-WEST RUBBER MANUFACTURERS' ASSOCIATION
607 So. Wabash Avenue, Chicago, Ill.
C. S. Sutherland, Secretary.

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BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS ASSOCIATION

UNIVERSITY OF ILLINOIS
MAR 20 1922

In correspondence please refer to

BULLETIN NO. 284 December 17, 1921.

IMPORTATIONS OF CRUDE RUBBER INTO THE UNITED STATES DURING NOVEMBER, 1921.

Figures compiled and distributed by The Rubber Association of America, Inc.,
(Estimated net weight - long tons.)

PLANTATIONS

FROM	ARRIVED AT	TONS
Batavia	New York	614
Belawan-Deli	"	1,290
Colombo	"	1,016
Japan and others	"	993
Liverpool	"	70
London	"	2,815
Malacca	"	489
Penang	"	380
Pt. Swettenham	"	936
Rotterdam	"	1,666
Singapore	"	7,508
Sourabaya	"	854P
		18,631

AFRICANS

FROM	TONS
Antwerp	179
Marseilles	1
London	10

CENTRALS AND GUAYULE

Centrals (Mexico and central Am.)	1
Guyule (Mexico)	1

PARAS

Manous	493
Para	423
	916

GUMS, WASTE RUBBER, ECT., IMPORTED FROM VARIOUS SOURCES

Waste	88 Tons	Miscellaneous Gums	351 Tons
Balata	97 Tons		

COMPARISON 1920-1921

Total Importations 11 months ending, Nov. 30th.

	NOV. - 1920	NOV. - 1921	1920	1921
Plantations	5,695	18,631	187,256	150.379
Paras	654	916	17,240	10,318
Africans	39	190	3,822	1,836
Central	12	1	702	79
Guayule	48	-----	1,005	58
Manicoba and	-------	-----	35	3
Matto Grosso	--------	------	--------	-------
	6,448	19,738	210,060	162,673

MID-WEST RUBBER MANUFACTURERS' ASSOCIATION
607 So. Wabash Avenue, Chicago, Ill.
C. S. Sutherland, Secretary.

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BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS ASSOCIATION

In correspondence please refer to
BULLETIN NO. 285

December 17, 1921

REPORT OF DECEMBER 13TH MEETING.

The regular monthly meeting and luncheon of the Mid-West Rubber Manufacturers' Association was held at the Hotel Morrison, Chicago, Ill. December 13th. with a good attendance. Mr. Thomas Fallon, President of The Lion Tire & Rubber Co., La Fayette, Ind., presided in the absence of the President W. W. Wuchter of The Nebraska Tire & Rubber Co., Omaha, who is on a trip to California.

After luncheon had been served a number of members present expressed the belief that while the expected amount of tires had not been sold as yet for Spring dating, business after the first of the year will show an improvement, and in all probability tire prices will show an advance by Spring. Considerable of the discussion centered on the various kinds of yarns and fabrics most suitable for tires. Mr. Rheinstorm of The Blekre Tire & Rubber Co., St. Paul Minn., declared that the fabric question of paramount importance at this time. One of the manufacturers declared that he did not see how they could meet competition with the present prices of material especially fabrics. He told of the few instances where the cheaper fabrics were giving splendid service. But the general opinion was that tire manufacturers must look to the future and must sacrifice profits at this time rather than quality.

Mr. G. W. Brown of The Consulting Co., Cincinnati Ohio declared that the elimination of mileage guarantees was the best step the industry has ever taken and that obviated the great amount of misrepresentation which the industry has suffered at the hands of unreliable dealers.

Mr. Brown who was also the principal speaker gave a very interesting general talk on the rubber situation. At the conclusion of his speech he was given a rising vote of thanks.

Forney & Co., tire fabric dealers, 350 Broadway, New York City, were elected to Associate Membership.

The next meeting will be held on January 31st., and will take the form of an annual meeting and dinner the week of the Chicago automobile show.

MID-WEST RUBBER MANUFACTURERS' ASSOCIATION
607 So. Wabash Avenue, Chicago, Ill.
C. S. Sutherland, Secretary.

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BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS ASSOCIATION

In correspondence please refer to
BULLETIN NO. 285

December 17, 1921

REPORT OF DECEMBER 15TH MEETING.

The regular monthly meeting and luncheon of the Mid-West Rubber Manufacturers' Association was held at the Hotel Morrison, Chicago, Ill. December 15th with a good attendance. Mr. Thomas Ballon, President of The Lion Tire & Rubber Co., La Fayette, Ind., presided in the absence of the President W. W. Wuchter of The Nebraska Tire & Rubber Co., Omaha, who is on a trip to California.

After luncheon had been served a number of members present expressed the belief that while the expected amount of tires had not been sold as yet for Spring datings, business after the first of the year will show an improvement, and in all probability tire prices will show an advance by Spring. Considerable of the discussion centered on the various kinds of yarns and fabrics most suitable for tires. Mr. Rheinstrom of The Diamond Tire & Rubber Co., St. Paul Minn., declared that the fabric question of paramount importance at this time. One of the manufacturers declared that he did not see how they could meet competition with the present prices of material especially fabrics. He told of the few instances where the cheaper fabrics were giving splendid service. But the general opinion was that tire manufacturers must look to the future and must sacrifice profits at this time rather than quality.

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Mr. Brown who was also the principal speaker gave a very interesting general talk on the rubber situation. At the conclusion of his speech he was given a rising vote of thanks.

Forney & Co., tire fabric dealers, 350 Broadway, New York City, were elected to Associate Membership.

The next meeting will be held on January 21st., and will take the form of an annual meeting and dinner the week of the Chicago automobile show.

MID-WEST RUBBER MANUFACTURERS' ASSOCIATION
507 So. Wabash Avenue, Chicago, Ill.
C. S. Sutherland, Secretary.

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BULLETIN SERVICE
OF THE
MID-WEST RUBBER MANUFACTURERS ASSOCIATION

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In correspondence please refer to

BULLETIN NO. 286

December 17, 1921

WANTED TIRE SALESMAN

A HIGH GRADE TIRE SALESMAN WHO IS THOROUGHLY EXPERIENCED IN HANDLING JORBING CONECTIONS AND LARGE TIRE DEALERS IN THE LARGER CITIES. OPPORTUNITY FOR ADVANCEMENT TO GENERAL MANAGER. UNTIL WE GET IN TOUCH WITH THE RIGHT MAN WE HAVE NO FIXED IDEAS AS TO COMMISSION, SALARY, ETC. WE ARE PREPARED TO MAKE IMMEDIATE DECISION AND WILL THANK ANY MEMBER OF THE ASSOCIATION THAT WILL KINDLY PASS THIS NOTICE ON TO ANY ONE WHOM THEY KNOW AND BELIEVE COULD QUALIFY. FOR FURTHBR INFORMATION INQUIRE OR ADDRESS APPLICATION CARE OF THE MID-WEST RUBBER MANUFACTURERS' ASSOCIATION.

WANTED

The Inland Rudder Company LaSalle & 27th Streets Chicago Ill., wishes to purchase a 40 and 48 inch mill, to be used for warming up purposes only.

Please communicate with them direct.

MID-WEST RUBBER MANUFACTURERS' ASSOCIATION
607 So. Wabash Avenue, Chicago, Ill.
C. S. Sutherland, Secretary.